## QUICKBOOKS® MADE EASY FOR NONPROFITS™

## A TRAINING HANDBOOK FOR NONPROFIT ORGANIZATIONS USING QUICKBOOKS®



## **Authored by**

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Although born in Florida, I have lived in **Atlanta** since I was four. I love the city and consider myself a native. I stayed in Atlanta for college, going to **Emory University**, where I received my B.B.A. from Emory **Goizueta** Business School. After graduating I went to work for KPMG Peat Marwick, a "Big 5" accounting firm, in their audit department.

After two years I received my C.P.A. license, and decided to leave the corporate world, striking out on my own. I started a small practice in 1989 and have **been in practice ever since**. Our firm specializes in nonprofits performing nonprofit audits, booking, 990 preparation and consulting services for over 700 nonprofits annually.

In 2000, in addition to my practice I began teaching QuickBooks® seminars around the country for various training companies including Intuit, the makers of the software. I have taught over 1500 QuickBooks® seminars to over 30,000 students. I am a QuickBooks® Pro-Adviser and know the software inside and out. I have taught both business owners as well as other accountants. I choose to teach because I enjoy it. I get a kick out of explaining things and seeing the light bulb turn on in students' heads. Over the years, I have taught many in the nonprofit sector and know the unique issues encountered and how to solve them.

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# <u>Chapter 1</u> Special Events

- ➤ A **Special Event** refers to an event held by a nonprofit organization whose primary purpose is to raise money for the organization.
- For this reason they are also called **Special Fundraising Events**.
- ➤ They are not to be confused with events that may raise money for the organization but are ultimately about performing a program oriented purpose.

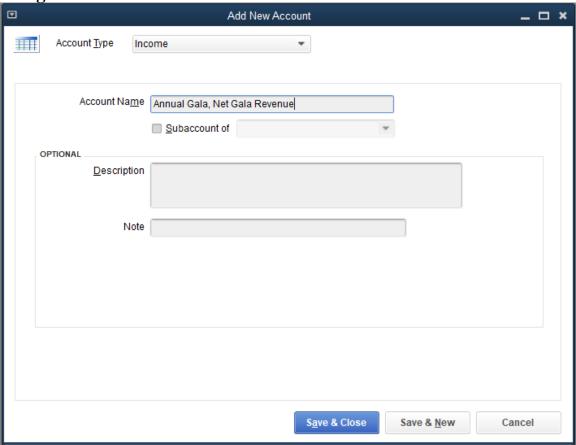
Examples of a true Special Fundraising Event are:

- A Homeless Shelter has an annual Dinner and Silent Auction
- A House of Worship has a large bake sale or car wash
- A Membership Association puts on a talent show

Examples of activities that are **NOT** Special Fundraising Events but really are programs of the nonprofit organization are:

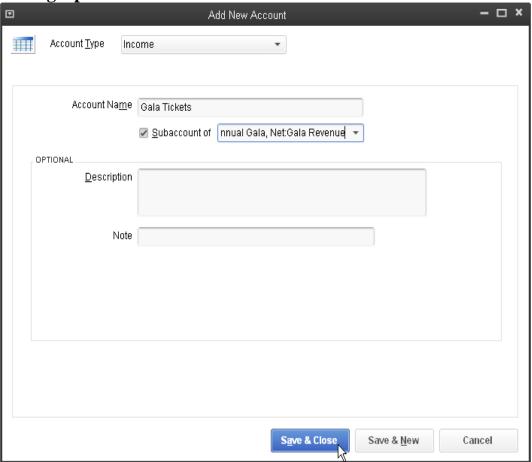
- A Membership Association that runs a profitable annual conference and collects registration fees
- A Theatre that sponsors a talent show for its students
- A House of Worship has a religious retreat
- ➤ Special Fundraising Events should be reported net of costs within the income section of the Profit and Loss Statement. This is how they are to be reported on the year-end 990 Information Return as well as on an audited financial statement.
- ➤ Use Accounts and Subaccounts, all the income type, to track all aspects of the Special Fundraising Event. This even includes the expenses.
- ➤ More than one Special Event? Simply create a separate set of accounts for each event.

## **Using Accounts**



- > Create one income account using the "title of the event, net" as the account name. This is referred to as the "main account".
- > Create 2 subaccounts underneath the above "main account"
  - o One for the Income
  - o One for the Expenses (yes this is an income type)
- > You will NEVER point transactions to any of these three accounts
- > Instead create subaccounts under the Income and Expense subaccounts to track incomes and expenses

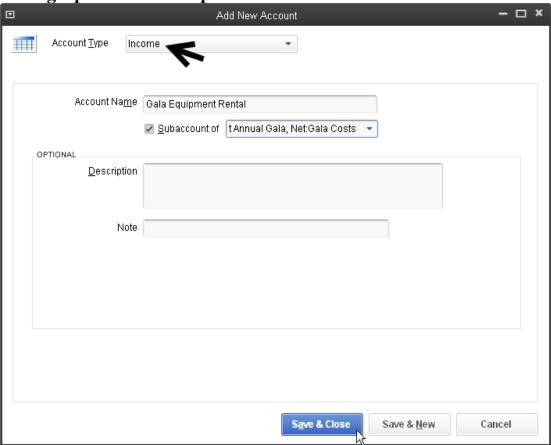
**Setting Up Accounts - Income** 



#### The Steps: Creating Subaccounts for your Income accounts

- 1) Select "List: Chart of Accounts" from the menu bar
- 2) Click the "Account" button on the bottom left of the window
- 3) Select "New"
- 4) Pick "Income" Type (must be the same type as the Income account it is going to be a subaccount for) and click "Continue"
- 5) Name the subaccount for the particular Special Event Income in the "Account Name" field
- 6) Click the checkbox to the left of the "Subaccount of" line
- 7) Use the drop down menu to select the Income account it is a subaccount for
- 8) Click "Save & Close" to add the subaccount

**Setting Up Accounts - Expenses** 

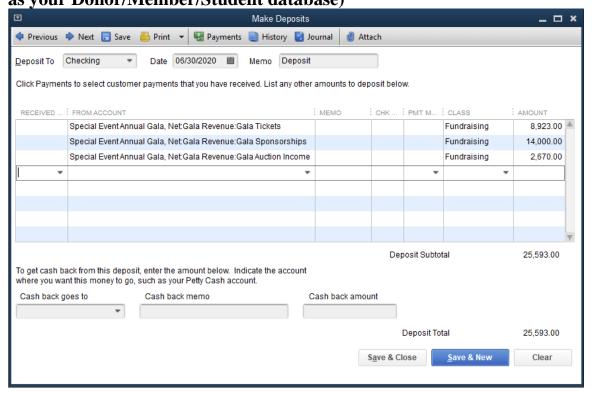


#### The Steps: Creating Subaccounts for your Expenses

- 1) Select "List: Chart of Accounts" from the menu bar
- 2) Click the "Account" button on the bottom left of the window
- 3) Select "New"
- 4) Pick "Income" Type (must be the same type as the account it is going to be a subaccount of) and click "Continue"
- 5) Name the subaccount for the particular Special Event Expense (Income Type) in the "Account Name" field
- 6) Click the checkbox to the left of "Subaccount of" line
- 7) Use the drop-down menu to select the Expense account (Income Type) it is a subaccount for
- 8) Click "Save & Close" to add the subaccount

## Record Deposits using your preferred method

Recording Deposits Method I: Make Deposit Window (Lump by Category – Use this method if you do NOT intend to use QuickBooks® as your Donor/Member/Student database)



#### The Steps: Recording Deposits Method 1: Make Deposits Window

- 1) From the home page, click on the "Record Deposits" Icon<sup>1</sup>
- 2) In the "Deposit To" field, use the drop-down menu to select the appropriate Bank Account from the list
- 3) Enter date deposit is to be made
- 4) Leave the "Received from" field blank
- 5) Select the appropriate income account in the "From Account" field
- 6) Select the appropriate class in the "Class" field
- 7) Enter the total dollar amount to be deposited for that account (individual checks and amounts added together for the account)
- 8) Repeat steps 5 through 7 for each type of income account on the other lines
- 9) Click "Save & Close"

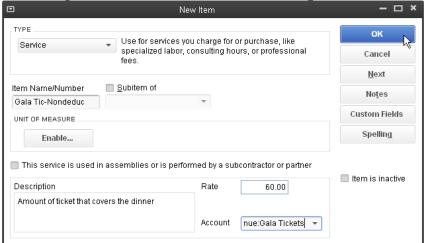
<sup>&</sup>lt;sup>1</sup> QuickBooks® version 2005 or older: Select "Banking>Make Deposits" from the menu bar.

Recording Deposits Method II: Sales Receipts (Use this method if you DO intend to use QuickBooks® as your Donor/Member/Student database)

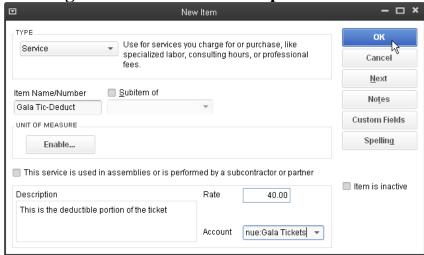
## **First Create Items**

- Those planning to use this method will need to first create Items for each type of income associated with the event.
- Normally, you will need just one item for each income account you created.
- ➤ If you are selling a ticket, typically a portion of the ticket is deductible as a donation and the rest is not. IF you are planning to generate yearend Donor Acknowledgement reports out of QuickBooks®, it will be necessary to generate 2 items for a ticket.

Creating Item for the Non-Deductible portion of a ticket



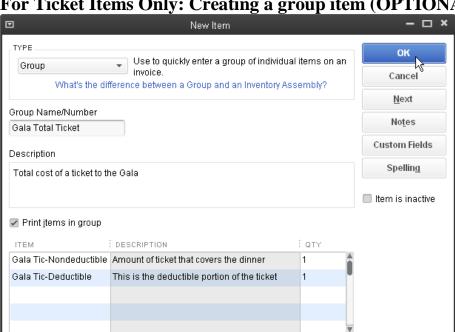
Creating Item for the Deductible portion of a ticket



#### The Steps: Recording Deposits Method 2: Creating Items

- 1) Select "Lists>Item List" from the menu bar
- 2) Click the "Item" button on the bottom left of the window
- 3) Select "New" from the list
- 4) In the "Type" field, select "Service"
- 5) Enter the name of the item in the "Item Name/Number" field
- 6) Enter a description and amount if desired in the Rate field
- 7) Select the corresponding Income Account from the "Account" field
- 8) Click "Next" (not shown here but you will see it)
- 9) Repeat steps 4 through 8 for each item you need
- 10) Click "OK"

Creating a third group item as well will prevent you from having to select two items each time you record the purchase of a ticket on a Sales Receipt. (Optional)



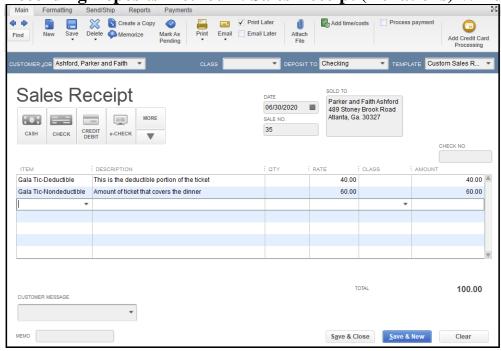
## For Ticket Items Only: Creating a group item (OPTIONAL)

#### The Steps: Recording Deposits Method 2: Creating a Group Item

- 1) Select "Lists>Item List" from the menu bar
- 2) Click the "Item" button on the bottom left of the window
- 3) Select "New" from the list
- 4) In the "Type" field, select "Group"
- 5) Enter an appropriate name of the Group Item in the "Group Name/Number" field
- 6) Enter a description which will print out on the Receipt for the customer
- 7) Select the appropriate items for the group in the "Item" field
- 8) Enter "1" for each item in the group in the "Quantity" field
- 9) If you want each separate item and its description to print as a separate line on the Receipt for the customer, Click on the check box next to "Print items in group" (otherwise only one line will appear and the description will be the Group item description)
- 10) Click "OK"

## Now use your items for recording receipts

**Recording Deposits Method 2: Sales Receipt (Donations) Window** 



#### The Steps: Recording Deposits Method 2: Recording a Sales Receipt

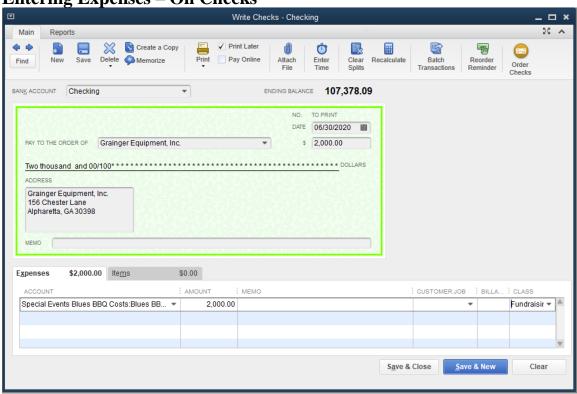
- 1) From the homepage click on the "Donations" or "Create Sales Receipt" icon<sup>2</sup>
- 2) Select the individual/organizations name in the "Customer: Job" field
- 3) Enter the date, payment method, and check # in the appropriate fields
- 4) Select the appropriate item in the "Item" field
- 5) Select the appropriate program in the "Class" field
- 6) Enter the amount for that item in the "Amount" field
- 7) Repeat steps 4 through 6 on additional lines for each item if needed
- 8) Select "Undeposited Funds" in the "Deposit To" field if it appears <sup>3</sup>
- 9) Click "Save & New
- 10) Repeat steps 2 through 9 for each receipt
- 11) Click "Save & Close" after last receipt has been entered.
- 12) Complete remaining steps for depositing the \$ as normal

<sup>&</sup>lt;sup>2</sup> QuickBooks® version 2005 or older: Select "Customer>Enter Sales Receipt" from the menu bar.

<sup>&</sup>lt;sup>3</sup> QuickBooks® version 2005 or older: You will click the button next to "Group with Other Undeposited Funds" in the lower left hand side of the window.

## **Our Expenses using the accounts**

**Entering Expenses – On Checks** 



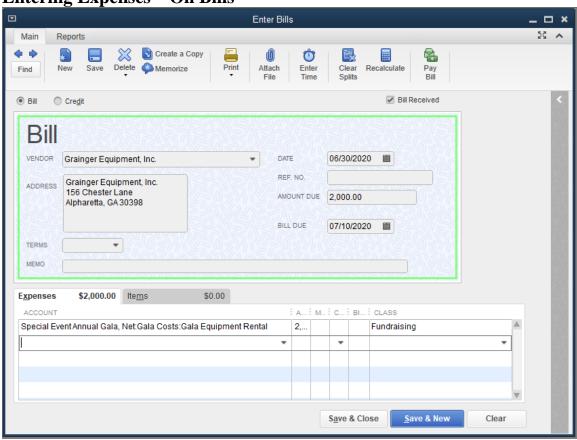
#### **The Steps: Entering Expenses – On Checks**

- 1) From the Home page Click on the "Write Checks" icon<sup>4</sup>
- 2) Select the appropriate "Bank Account", "Pay to the Order of" and the amounts in the appropriate fields on the check
- 3) Enter the appropriate Special Event Expense "Account"(s) (Income Type), "Amount"(s), and "Class"(es)
- 4) Click "To Be Printed" or "Print Later" to queue the check for printing later (Omit this step if handwriting your check and instead make sure the check number is correct)
- 5) Click "Save & Close"

<sup>4</sup> QuickBooks® version 2005 or older: Select "Write Checks" from the Banking Navigator.

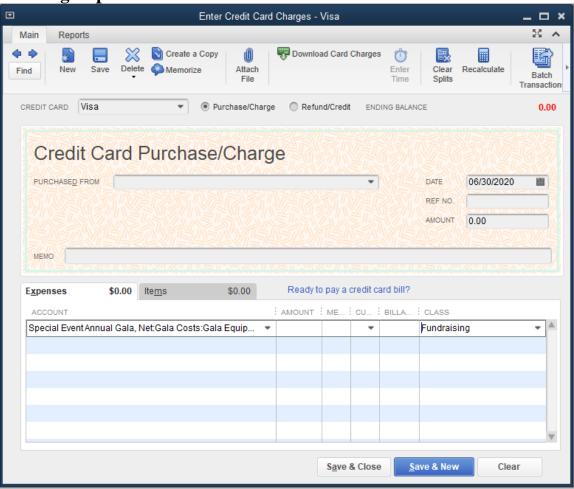
## **)** Use these accounts when entering Bills as well

**Entering Expenses – On Bills** 

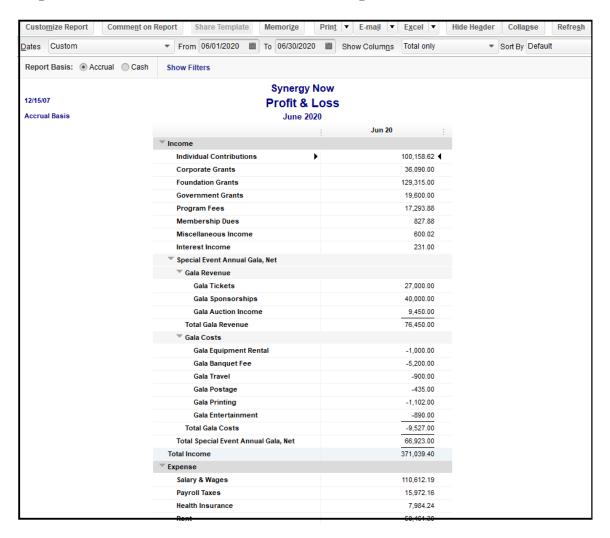


# **>** Use these accounts when entering Credit Card charges as well

**Entering Expenses on Credit Cards** 



## Reports: Standard Profit and Loss (With Special Event Detail)

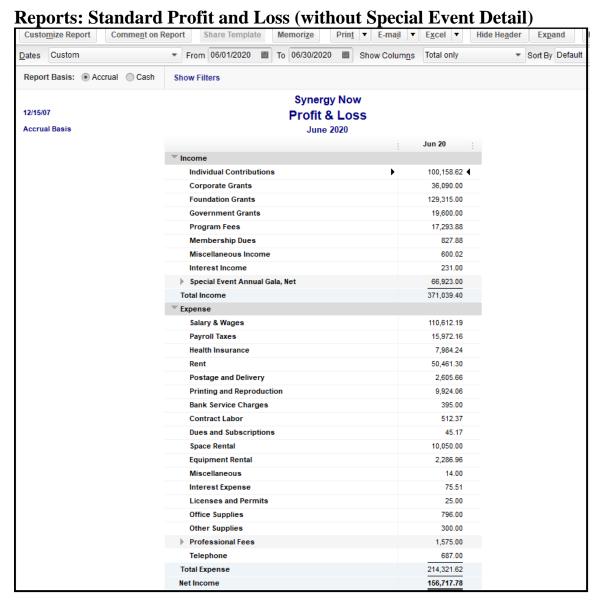


#### **The Steps: Standard Profit and Loss (Expanded)**

- Select "Reports>Company & Financial>Profit & Loss Standard" from the menu bar
- 2) Select the appropriate date range using the "Dates" field
- 3) Click "Print" to print the report or "Excel" to open in Excel if needed<sup>5 6</sup>

<sup>&</sup>lt;sup>5</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>6</sup> Depending on your version, the button to open in Excel may say "Export"



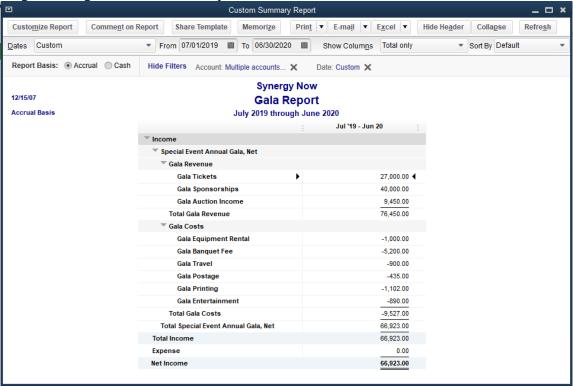
#### The Steps: Standard Profit and Loss (Collapsed)

- Select "Reports>Company & Financial>Profit & Loss Standard" from the menu bar
- 2) Select the appropriate date range using the "Dates" field
- 3) Click "Collapse" button to view a collapsed Profit and Loss showing Special Events, Net of costs, as one line
- 4) Click "Print" to print the report or "Excel" to open in Excel if needed<sup>7 8</sup>

<sup>&</sup>lt;sup>7</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>8</sup> Depending on your version, the button to open in Excel may say "Export"

**Reports: Special Event Only** 



#### **The Steps: Special Event Only**

- 1) Select "Reports>Custom Reports>Summary" from the menu bar
- 2) Select the appropriate date range using the "Dates" field
- 3) Select "Total only" in the "Display columns by "field
- 4) Select "Account list" in the "Display rows by" field
- 5) Click on the filters tab
- 6) Select "Account" from "Choose Filter"
- 7) Select "Multiple accounts" in the "Account" field
- 8) Manually click on the appropriate Special Event Accounts
- 9) Click on the "Header/Footer" tab
- 10) Enter the Special Event Name in the "Report Title" field
- 11) Click "OK"
- 12) Click "Memorize" to memorize the report
- 13) Click "Print" to print the report or "Excel" to open in Excel if needed 10

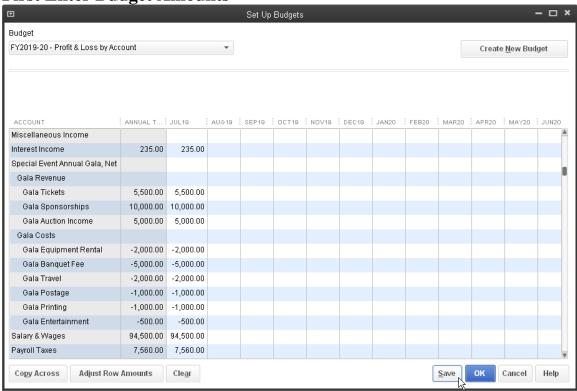
<sup>&</sup>lt;sup>9</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>10</sup> Depending on your version, the button to open in Excel may say "Export"

## **Budget Reports**

- **→** First Budget amounts must be entered
- **>** Enter Budget amounts for expenses as negative amounts

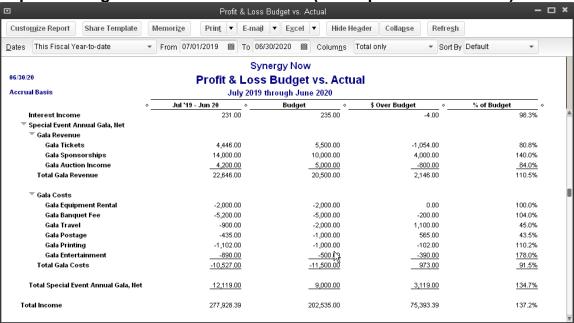
**First Enter Budget Amounts** 



#### The Steps: Entering Budget Amounts for your Special Event

- 1) Select "Company>Planning & Budgeting>Set up Budgets" from the menu bar.
- 2) Select the appropriate budget from the "Budget" drop down (or click "Create New Budget" if necessary and follow prompts to create new budget)
- 3) Enter the Special Event Budget (Putting the entire year in the first month's column)
- 4) Be sure to Enter the Special Event Expenses as negative amounts
- 5) Click "OK"

Reports: Budget vs. Actual Profit & Loss (With Special Event Detail)



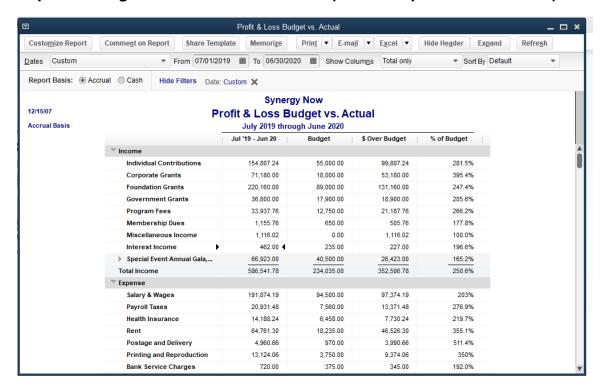
#### The Steps: Budget vs. Actual Profit & Loss (With Special Event Detail)

- 1) Select "Reports>Budget & Forecasts>Budget vs. Actual" from the menu bar
- 2) Select your budget and click "Next"
- 3) Click "Next" again
- 4) Click "Finish"
- 5) Change the "Columns" field at the top of the report to "Total Only"
- 6) Click "Print" to print the report or "Excel" to open in Excel if needed 11 12

<sup>&</sup>lt;sup>11</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>12</sup> Depending on your version, the button to open in Excel may say "Export"

#### Reports: Budget vs. Actual Profit & Loss (Without Special Event Detail)

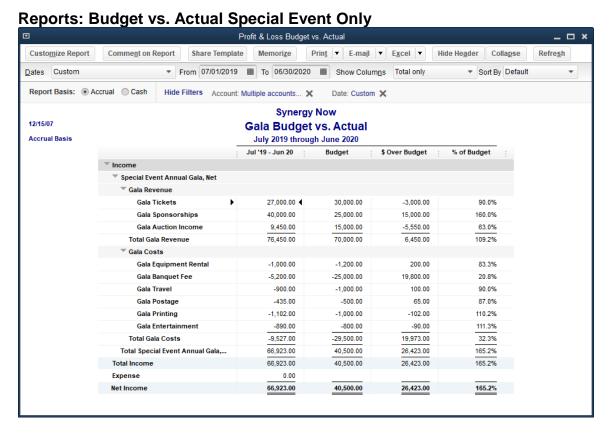


#### The Steps: Budget vs. Actual Profit & Loss (Without Special Event Detail)

- Select "Reports>Budget & Forecasts>Budget vs. Actual" from the menu bar
- Select your budget and click "Next"
- 3) Click "Next" again
- 4) Click "Finish"
- 5) Change the "Columns" field at the top of the report to "Total Only"
- 6) Click "Collapse" to view a collapsed Profit & Loss Budget vs. Actual showing Special Events, Net of Costs as one line
- 7) Click "Print" to print the report or "Excel" to open in Excel if needed 13 14

<sup>&</sup>lt;sup>13</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>14</sup> Depending on your version, the button to open in Excel may say "Export"



#### The Steps: Budget vs. Actual Special Event Only

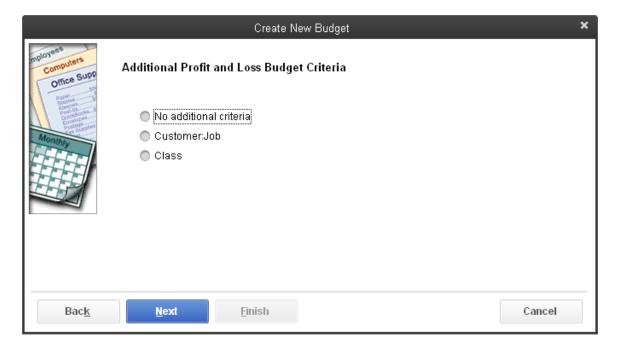
- 1) Select "Reports>Budget & Forecasts>Budget vs. Actual" from the menu bar
- Select your budget and click "Next"
- 3) Click "Next" again
- 4) Click "Finish"
- 5) Change the "Columns" field at the top of the report to "Total Only"
- 6) Click "Customize Report (or Modify Report)" button at the top of the report
- 7) Click on the filters tab
- 8) Select "Account" from "Choose Filter"
- 9) Select "Multiple accounts" in the "Account" field
- 10) Manually click on the appropriate Special Event Accounts
- 11) Click on the "Header/Footer" tab
- 12) Add the Special Event Name in the "Report Title" field
- 13) Click "OK"
- 14) Click "Memorize" to memorize the report
- 15) Click "Print" to print the report or "Excel" to open in Excel if needed 15 16

<sup>&</sup>lt;sup>15</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>16</sup> Depending on your version, the button to open in Excel may say "Export"

# **Chapter 2 Advanced Budgeting**

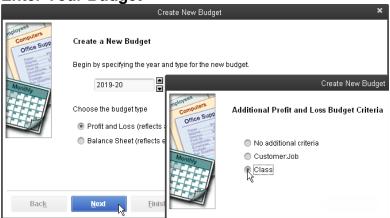
- ➤ In addition to an overall organization budget, many nonprofits also desire to budget in additional ways. QuickBooks® can maintain separate budgets for :
  - **Programs**: Using the **Class** feature
  - Restricted Grants: Using the Customer:Job Feature
- > These budgets exist separately from the organizations overall budget
- ➤ When entering a budget, you are given the choice of which budget you would like to create

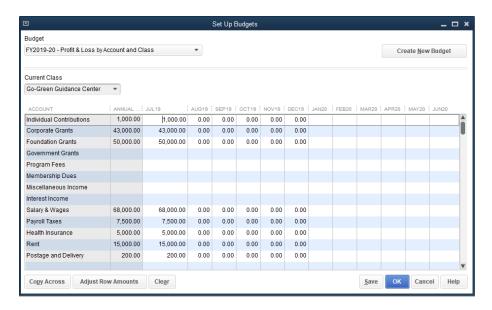


- o Choose "No additional criteria" to create your overall budget
- o Choose "Customer:Job" to create a Restricted Grant Budget
- Choose "Class" to create a Program Budget

## I. Program Budgeting

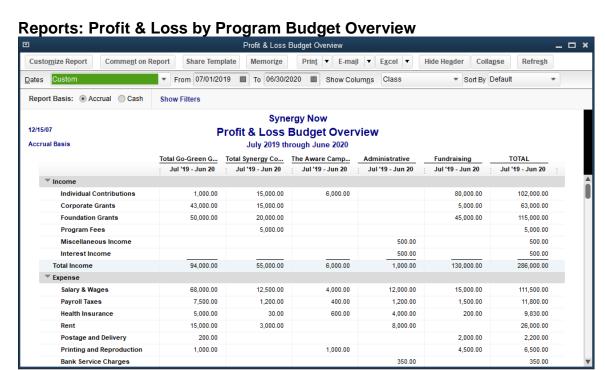
**Enter Your Budget** 





#### **Entering Your Program Budget**

- 1) Select "Company>Planning & Budgeting>Set up Budgets" from the menu bar.
- 2) Click "Create New Budget" if an existing budget appears
- 3) Choose the year of your budget from the list
- 4) Select "Profit and Loss" type, click "Next", Click "Class", click "Next"
- 5) Click "Create Budget from Scratch" and click "Finish"
- 6) Select the appropriate Class in the "Current Class" field
- 7) Enter Program Budget for that Class
- 8) Click "Save" to record your budget
- 9) Repeat Steps 6 through 8 for each Program
- 10) Click "OK"

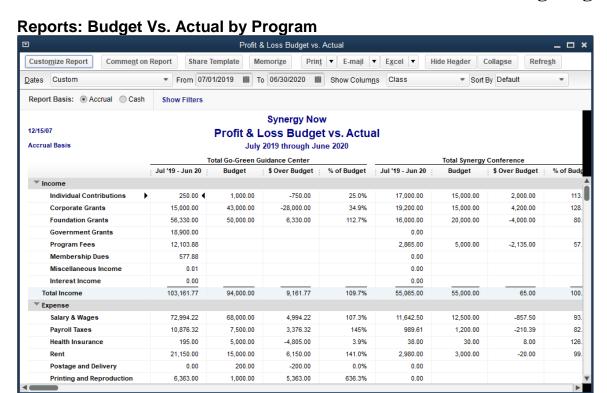


### The Steps: Profit & Loss by Program Budget Overview Report

- 1) From the menu bar go to "Reports>Budgets and Forecasts> Budget Overview"
- 2) Select the Budget you would like to review
- 3) Select "Account by Class" in the "Select a report layout for the budget report:" field and then click "Next"
- 4) Click "Finish"
- 5) Click "Print" to print the report or "Excel" to open in Excel if needed 17 18

<sup>&</sup>lt;sup>17</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

 $<sup>^{18}</sup>$  Depending on your version, the button to open in Excel may say "Export"



#### The Steps: Budget vs. Actual By Program Report

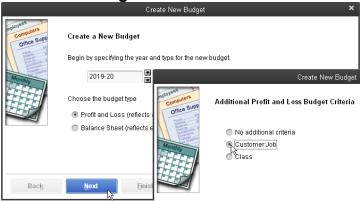
- 1) Select "Reports>Budget & Forecasts>Budget vs. Actual" from the menu bar
- 2) Select your budget and click "Next"
- Select "Account by Class" in the "Select a report layout for the budget report:" field and then click "Next"
- 4) Click "Finish"
- 5) Click "Print" to print the report or "Excel" to open in Excel if needed 19 20

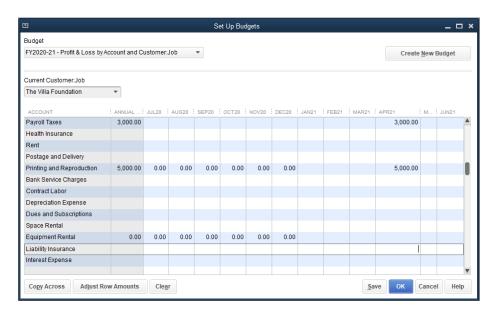
<sup>&</sup>lt;sup>19</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>20</sup> Depending on your version, the button to open in Excel may say "Export"

## **II. Restricted Grant Budgeting**

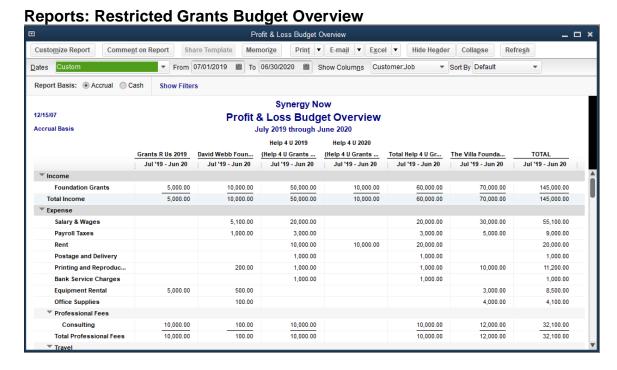
**Enter Your Budget** 





#### **Entering Your Restricted Grants Budget**

- 1) Select "Company>Planning & Budgeting>Set up Budgets" from the menu
- 2) Click "Create New Budget" if an existing and inappropriate budget appears and follow the prompts to create a new budget
- 3) Choose the year of your budget from the list that contains the first month of your Restricted Grants budget year or years
- 4) Select "Profit and Loss", Click "Next", Click "Customer:Job" and "Next"
- 5) Click "Create Budget from Scratch" and click "Finish"
- 6) Select the appropriate Restricted Grant in the "Current Customer: Job" field
- 7) Enter Budget for that Grant and Click "Save" to record your budget
- 8) Repeat Steps 6 through 7 for each Restricted Grant
- 9) Click "OK"

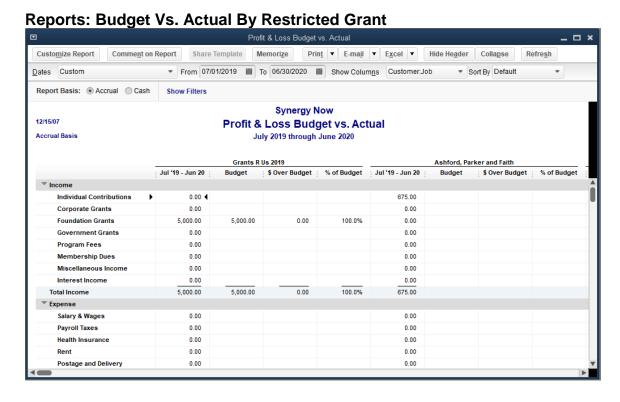


#### **The Steps: Restricted Grants Budget Overview**

- 1) From the menu bar go to "Reports>Budgets and Forecasts> Budget Overview"
- 2) Select the Budget you would like to review
- 3) Select "Account by Customer:Job" in the "Select a report layout for the budget report:" field and then click "Next"
- 4) Click "Finish"
- 5) Click "Print" to print the report or "Excel" to open in Excel if needed<sup>21 22</sup>

<sup>&</sup>lt;sup>21</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>22</sup> Depending on your version, the button to open in Excel may say "Export"



## The Steps: Budget Vs. Actual By Restricted Grant Report

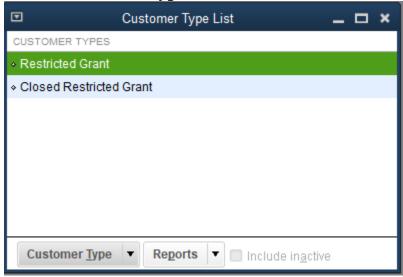
- 1) Select "Reports>Budget & Forecasts>Budget vs. Actual" from the menu bar
- 2) Select your budget and click "Next"
- 3) Select "Account by Customer:Job" in the "Select a report layout for the budget report:" field and then click "Next"
- 4) Click "Finish"
- 5) Click "Customize Report (or Modify Report)" button at the top of the report
- 6) Click on the filters tab
- 7) Select "Name" from "Choose Filter"
- 8) Select "Multiple Names" in the "Name" field
- 9) Manually click on the appropriate Customer:Job names that have Restricted Grants Budgets
- 10) Click "OK" twice
- 11) Click "Print" to print the report or "Excel" to open in Excel if needed<sup>23 24</sup>

<sup>&</sup>lt;sup>23</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>24</sup> Depending on your version, the button to open in Excel may say "Export"

# **Using Customer Type in Restricted Grant Budgeting**(OPTIONAL), can make it easier to add new Restricted Grants to your memorized reports

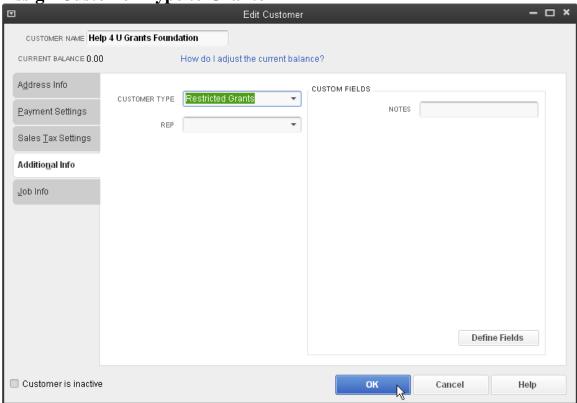
**Create Customer Type for Restricted Grants** 



#### **The Steps: Create Customer Type**

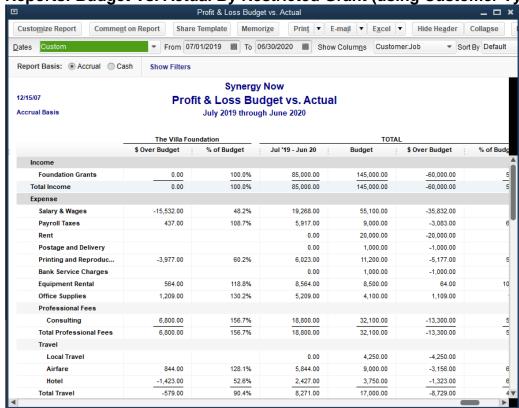
- 1) Select "Lists>Customer & Vendor Profile Lists>Customer Type List" from the menu bar
- 2) Click "Customer Type" on the bottom left of the window
- 3) Click "New"
- 4) Enter "Restricted Grants" in the "Customer Type" field
- 5) Click "OK"

**Assign Customer Type to Grantor** 



#### **The Steps: Assign Customer to Grantor**

- 1) Select "Customers>Customer Center" from the menu bar
- 2) Click once on an appropriate Restricted Grantor from the list on the left to highlight it
- 3) Double Click on the name to open the "Edit Customer" window
- 4) Click the "Additional Info" tab
- 5) Select "Restricted Grants" in the "Type" field
- 6) Click "OK"
- 7) Repeat steps 2 through 6 for each Restricted Grantor



#### Reports: Budget Vs. Actual By Restricted Grant (using Customer Type)

#### The Steps: Budget Vs. Actual By Restricted Grant Report (using Customer Type)

- 1) Select "Reports>Budget & Forecasts>Budget vs. Actual" from the menu bar
- 2) Select your budget and click "Next"
- 3) Select "Account by Customer:Job" in the "Select a report layout for the budget report:" field and then click "Next"
- 4) Click "Finish"
- 5) Click "Customize Report (or Modify Report)" button at the top of the report
- 6) Click on the filters tab
- 7) Select "Customer Type" from "Choose Filter"
- 8) Select "Restricted Grants" in the "Customer Type" field
- 9) Click "OK"
- 10) Click "Print" to print the report or "Excel" to open in Excel if needed 25 26

<sup>&</sup>lt;sup>25</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>26</sup> Depending on your version, the button to open in Excel may say "Export"

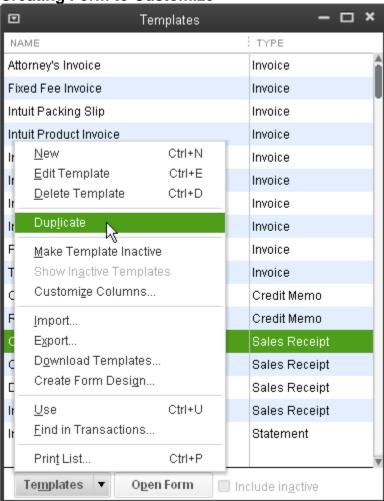
Chapter 3
Customizing Forms/
Donor Thank You

➤ QuickBooks® contains many forms that not only serve as a means for entering transactions, but also can be sent via printing and mailing or emailing to your donors.

Examples of forms commonly used by nonprofits are:

- An Invoice form to invoice for membership dues
- An Invoice form to send a Pledge reminder
- A Sales Receipt form to send a donation acknowledgement
- ➤ QuickBooks® allows users to customize these forms to achieve a more desired appearance. Users can:
  - Add a Logo
  - Change columns
  - Add Text fields
  - Add Data fields
  - And Much More....
- ➤ In this chapter, we will be **customizing a Sales Receipt to change it into a donor thank you letter**. This way each time a donation is entered into QuickBooks®, a thank you letter is instantly created!!
- > The **techniques used can be applied to any form** that you would like to customize.

**Creating Form to Customize** 

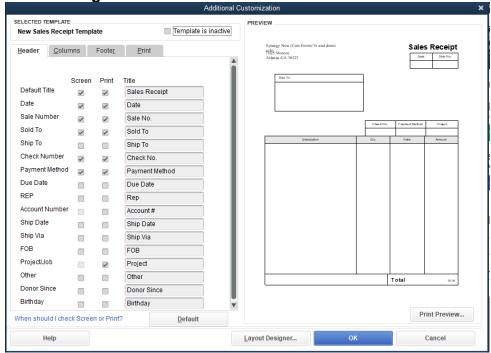


#### **The Steps: Creating Form to Customize**

- 1) From the menu bar go to "Lists>Templates"
- 2) Click once on appropriate form from which to duplicate
- 3) Click "Templates" and select "Duplicate"
- 4) Select appropriate template and then click "OK"
- 5) Click once on your newly created form to highlight it
- 6) Click "Templates" and select "Edit Template"
- 7) Click "Manage Templates" in the "Basic Customization" window
- 8) Enter new name for your form in the "Template Name" field
- 9) Click "OK" twice

# → Customizing I – Additional Customization Window





#### **The Steps: Customizing The Data Fields**

- 1) From the homepage click on the "Donations" or "Create Sales Receipt" icon<sup>27</sup> (or "Create Invoices" if that is the form you are customizing)
- 2) Select your new form in the "Template" field on the top right of the form
- 3) Click the Formatting tab at the top of the window<sup>28</sup>
- 4) Change "Title" in "Default Title" row in the "Header" tab to appropriate title
- 5) Under "Print" column uncheck information you do not wish to see on printed forms.
- 6) Under "Title" column change or delete titles as appropriate
- 7) Click the "Columns" tab and repeat steps 5 through 6 as appropriate
- 8) Click the "Footer" tab and repeat steps 5 though 6 as appropriate
- 9) Click "OK"

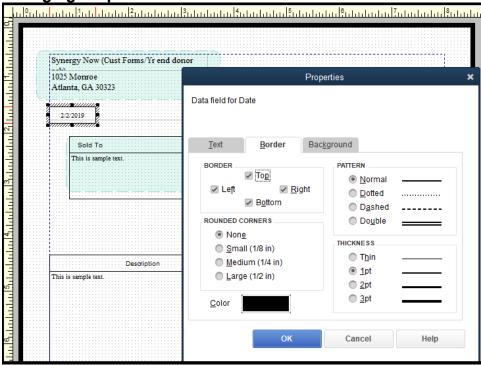
<sup>&</sup>lt;sup>27</sup> QuickBooks® version 2005 or older: Select "Customer>Enter Sales Receipt" from the menu bar.

<sup>&</sup>lt;sup>28</sup> QuickBooks® version 2012 or older: Click "Customize" above the "Template" field and select

<sup>&</sup>quot;Customize Data Layout".

# **○** Customizing II – The Layout Designer

#### **Changing Properties of Data Fields**



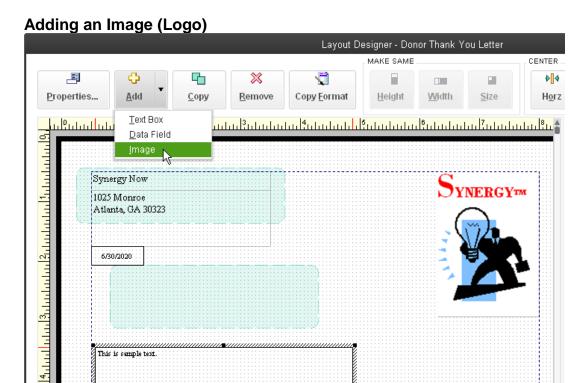
#### The Steps: Changing Properties of Data Fields

- 1) From the home page click on the "Donations" or "Create Sales Receipt" icon<sup>29</sup> (or "Create Invoices" if that is the form you are customizing)
- 2) Select your new form in the "Template" field on the top right of the form
- 3) Click the Formatting tab at the top of the window<sup>30</sup>
- 4) Click "Layout Designer" on the bottom of the "Additional Customization" window
- 5) To remove an unwanted box of data, click on the box once and click "Remove" at the top of the window
- 6) To move a box of data, click and drag the box to where you wish it to be
- 7) To edit the properties of a box of data, double click on the box to open the "Properties" window for that box
- 8) Click the "Text", "Border" and "Background" tabs to change as needed
- 9) Click "OK" to save your changes

<sup>&</sup>lt;sup>29</sup> QuickBooks® version 2005 or older: Select "Customer>Enter Sales Receipt" from the menu bar.

<sup>&</sup>lt;sup>30</sup> QuickBooks® version 2012 or older: Click "Customize" above the "Template" field and select

<sup>&</sup>quot;Customize Data Layout".



#### The Steps: Adding an Image (Logo)

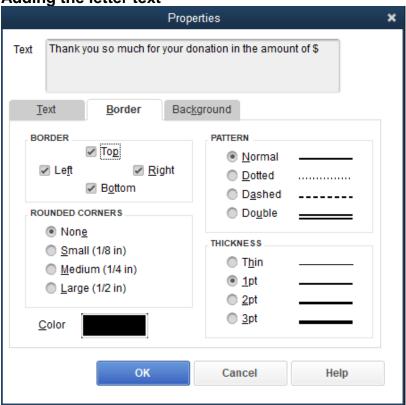
- 1) From the home page click on the "Donations" or "Create Sales Receipt" icon<sup>31</sup> (or "Create Invoices" if that is the form you are customizing)
- 2) Select your new form in the "Template" field on the top right of the form
- 3) Click the Formatting tab at the top of the window<sup>32</sup>
- 4) Click "Layout Designer" on the bottom of the "Additional Customization" window
- 5) Click " + Add" at the top left of the "Layout Designer" window
- 6) Select "Image" from the drop down list
- 7) Browse to find and select your Image in the "Select Image" window
- 8) Click "Open" and then Click "OK" to add your image
- 9) Click on Image and drag to desired position
- 10) Click and drag on edges of image to change the size
- 11) Click "OK" to save your changes

<sup>&</sup>lt;sup>31</sup> QuickBooks® version 2005 or older: Select "Customer>Enter Sales Receipt" from the menu bar.

<sup>&</sup>lt;sup>32</sup> QuickBooks® version 2012 or older: Click "Customize" above the "Template" field and select

<sup>&</sup>quot;Customize Data Layout".

Adding the letter text



#### **The Steps: Adding the Letter Text**

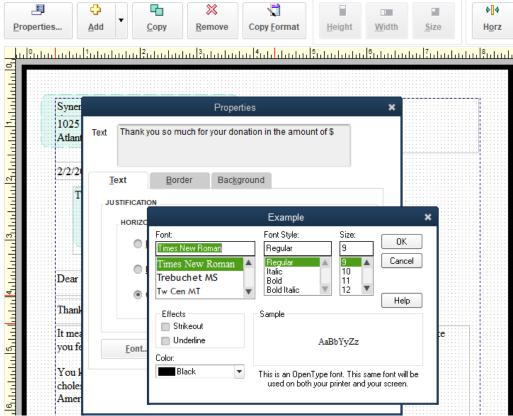
- 1) From the home page click on the "Donations" or "Create Sales Receipt" icon<sup>33</sup> (or "Create Invoices" if that is the form you are customizing)
- 2) Select your new form in the "Template" field on the top right of the form
- 3) Click the Formatting tab at the top of the window<sup>34</sup>
- 4) Click "Layout Designer" on the bottom of the "Additional Customization" window
- 5) Click " + Add" at the top left of the "Layout Designer" window
- 6) Select "Text Box" from the drop down list
- 7) Enter or copy desired text into "Text" field in the "Properties" window
- 8) Click the "Text", "Border" and "Background" tabs to change as needed
- 9) Click "OK" to save your changes

<sup>&</sup>lt;sup>33</sup> QuickBooks® version 2005 or older: Select "Customer>Enter Sales Receipt" from the menu bar.

<sup>&</sup>lt;sup>34</sup> QuickBooks® version 2012 or older: Click "Customize" above the "Template" field and select

<sup>&</sup>quot;Customize Data Layout".





#### The Steps: Changing Font

- 1) From the home page click on the "Donations" or "Create Sales Receipt" icon<sup>35</sup> (or "Create Invoices" if that is the form you are customizing)
- 2) Select your new form in the "Template" field on the top right of the form
- 3) Click the Formatting tab at the top of the window<sup>36</sup>
- 4) Click "Layout Designer" on the bottom of the "Additional Customization" window
- 5) Double click on the box to open the "Properties" window for that box
- 6) Click the "Font" button in the "Text" tab on the "Properties" window
- 7) Make changes in the "Example" window to change the font for this box of data
- 8) Click "OK" and click "OK" again
- 9) To copy desired font to other data boxes, click on box with desired font
- 10) Click "Copy Format" on the top of the "Layout Designer" window
- 11) Click once on each box you wish to change to your desired font
- 12) Click "End Format" when done and "OK" to save ALL changes

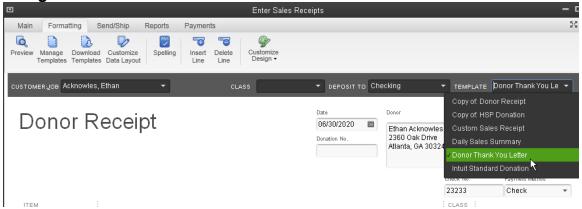
<sup>&</sup>lt;sup>35</sup> QuickBooks® version 2005 or older: Select "Customer>Enter Sales Receipt" from the menu bar.

<sup>&</sup>lt;sup>36</sup> QuickBooks® version 2012 or older: Click "Customize" above the "Template" field and select

<sup>&</sup>quot;Customize Data Layout".

# **Our Letter**

**Using Your Letter** 





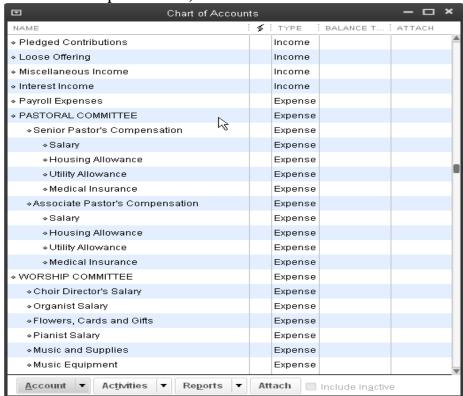
#### **The Steps: Using Your Letter**

- 1) 1.) From the home page click on the "Donations" or "Create Sales Receipt" icon<sup>37</sup> (or "Create Invoices" if that is the form you customized)
- 2) Select your new form in the "Template" field on the top right of the form
- 3) Complete and select "Print" or "E-mail" at the top of the window to print or email your new form

<sup>&</sup>lt;sup>37</sup> QuickBooks® version 2005 or older: Select "Customer>Enter Sales Receipt" from the menu bar.

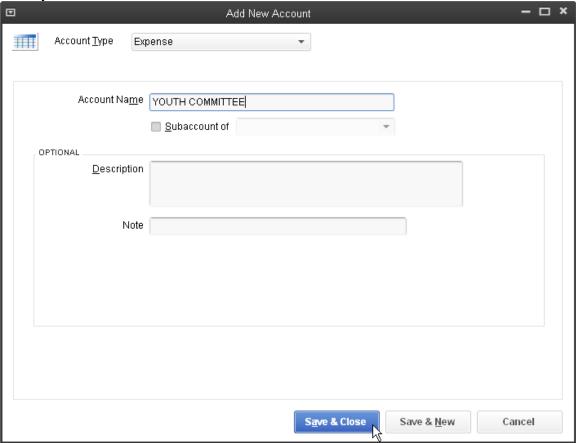
Chapter 4
Houses of Worship
Specialized Setup

- ➤ Unlike other Nonprofit organizations, Houses of Worship do not have programs per se but rather operate by **Committee** or **Ministry**
- ➤ The Board of Directors, sometimes called Elders, may prefer to see financials reports organized by these **Committees** or **Ministries**.
- ➤ Further, each Committee or Ministry usually has a budget that needs to be shown on financial reports
- ➤ While using Classes to represent each Committee or Ministry is possible, the resulting reports take up many pages and are therefore difficult to read.
- ➤ This chapter will display an alternative specialized setup for Houses of Worship that does not use classes. In this setup:
  - Committees or Ministries are tracked by using Accounts
  - Actual expense categories are tracked for each committee using Subaccounts
  - (**Income** categories are set up in using Accounts nothing special here)



IMPORTANT NOTE: <u>NO</u> Transactions should be posted to the Committees/Ministries. Point <u>ALL</u> transactions to the actual expense categories.

**Set Up Committees/Ministries** 

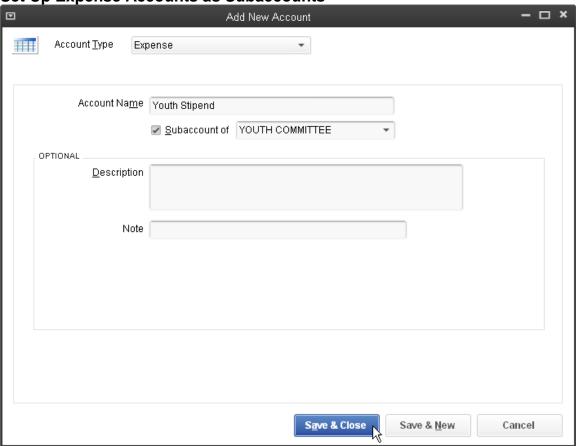


#### The Steps: Set Up Committees/Ministries

- 1) Select List>Chart of Accounts from the menu bar
- 2) Click "Account" and Select "New"
- 3) Select "Expense" and Click "Continue"
- 4) Enter the Name of the Committee/Ministry in the "Account Name" field
- 5) Click "Save & New"
- 6) Repeat Steps 4 through 5 until all Committees/Ministries have been added (Select "Save & Close" instead of "Save & Close" after last Committee/Ministry has been entered.)

**REMEMBER:** Do **NOT** point transactions to your Committee/Ministry Accounts.

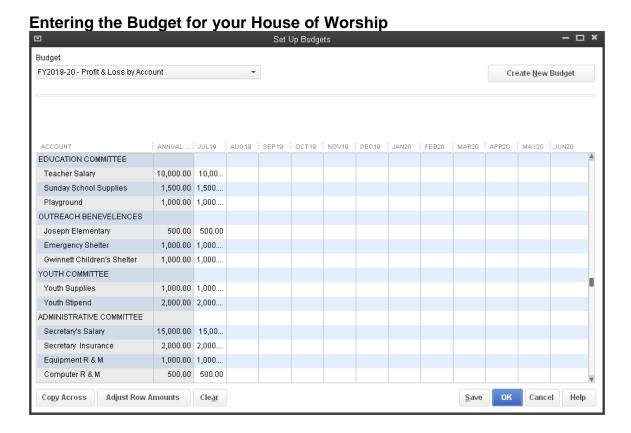
Set Up Expense Accounts as Subaccounts



#### The Steps: Set Up Expense Accounts as Subaccounts

- 1) Select List>Chart of Accounts from the menu bar
- 2) Click "Account" and Select "New"
- 3) Select "Expense" and Click "Continue"
- 4) Enter the Name of the Expense Account in the "Account Name" field
- 5) Click on the check box next to "Subaccount of" and Select the appropriate Committee/Ministry in the "Subaccount of" field
- 6) Click "Save & New"
- 7) Repeat Steps 4 through 6 until all Expense Accounts have been added (Click "Save & Close" instead of "Save & Close" after last expense account has been entered.)

#### REMEMBER: Point <u>ALL</u> expense transactions to these Subaccounts



#### The Steps: Entering the Budget for your House of Worship

- 1) Select "Company>Planning & Budgeting>Set up Budgets" from the menu bar.
- 2) Select the appropriate budget from the "Budget" drop down (or click "Create New Budget" if necessary and follow prompts to create new budget)
- Enter a budget amount for each expense account for a committee/ministry (Do not enter amounts for the committees/or ministries themselves)
- 3) Click "OK"

Reports: Budget vs. Actual Reports for your House of Worship (with detailed accounts)

₹	Profit & Loss Budget	vs. Actual		:
Customize Report Share Template	Memori <u>z</u> e Prin <u>t</u> ▼ E-ma <u>i</u> l ▼	E <u>x</u> cel ▼ Hide He <u>a</u> der	Colla <u>p</u> se Refre <u>s</u> h	
Oates This Fiscal Year-to-date	▼ From 07/01/2019 🗎 To 06/30/202	0 🗎 Colum <u>n</u> s Total on	ly • Sort By Defa	ault -
9:54 PM	The First C	hurch		
06/30/20	Profit & Loss Bud	get vs. Actual		
Accrual Basis	July 2019 through	•		
	♦ Jul '19 - Jun 20 ♦	Budget ♦	\$ Over Budget ⋄	% of Budget +
Youth Supplies	1,562.00	1,000.00	562.00	156.2%
Youth Stipend	1,892.00	2,000.00		94.6%
Total YOUTH COMMITTEE	3,454.00	3,000.00	454.00	115.1%
ADMINISTRATIVE COMMITTEE				
Secretary's Salary	14,500.00	15,000.00	-500.00	96.7%
Secretary Insurance	1,982.00	2,000.00	-18.00	99.1%
Equipment R & M	1,280.00	1,000.00	280.00	128.0%
Computer R & M	643.00	500.00	143.00	128.6%
Accounting	2,925.00	3,000.00	-75.00	97.5%
Contract Labor	4,800.00	4,000.00	800.00	120.0%
Bank Service Charges	525.00	100.00	425.00	525.0%
Dues and Subscriptions	315.00	200.00	115.00	157.5%

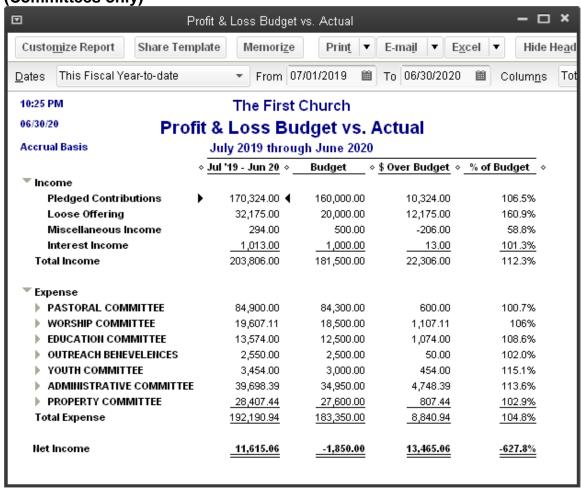
# The Steps: Budget Vs. Actual Report for your House of Worship (detailed)

- 1) Select "Reports>Budget & Forecasts>Budget vs. Actual" from the menu bar
- 2) Select your budget and click "Next"
- 3) Click "Next" again
- 4) Click "Finish"
- 5) Change the "Columns" field at the top of the report to "Total Only" if appropriate
- 6) Click "Print" to print the report or "Excel" to open in Excel if needed<sup>38 39</sup>

<sup>&</sup>lt;sup>38</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>39</sup> Depending on your version, the button to open in Excel may say "Export"

Reports: Budget vs. Actual Reports for your House of Worship (Committees only)



#### The Steps: Budget Vs. Actual Report for your House of Worship (Committees Only)

- 1) Select "Reports>Budget & Forecasts>Budget vs. Actual" from the menu bar
- 2) Select your budget and click "Next"
- 3) Click "Next" again
- 4) Click "Finish"
- 5) Change the "Columns" field at the top of the report to "Total Only" if appropriate
- 6) Click "Collapse" to show only Committees/Ministries totals
- 7) Click "Print" to print the report or "Excel" to open in Excel if needed 40 41

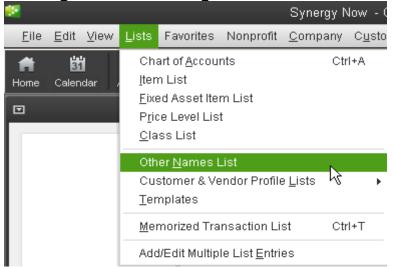
<sup>&</sup>lt;sup>40</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

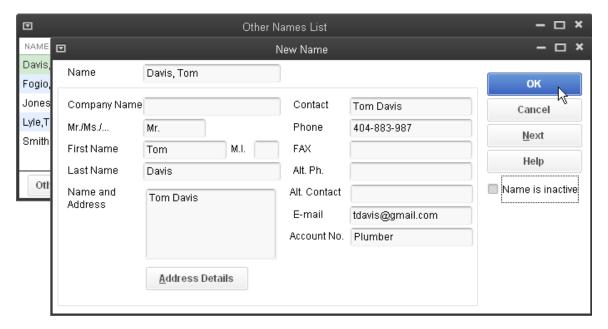
<sup>&</sup>lt;sup>41</sup> Depending on your version, the button to open in Excel may say "Export"

# <u>Chapter 5</u> Tracking Volunteers

- ➤ **Volunteers** are an important part of many Nonprofit Organizations.
- ➤ With a little setup QuickBooks can be utilized to track various aspects of your volunteers including
  - Name, Contact Info, Notes, Customized fields and other information that you would expect to track out of a database program
  - Number of hours volunteered
  - Type of service provided
- > There are two lists that are appropriate for Volunteer Tracking
  - Other Names List Beneficial because it remains separate from your other lists
  - **Vendors List** Beneficial because it allows for the addition of Custom Fields (Use "ZZVOL" in the name field to segregate from actual vendors)
- ➤ Once Volunteers are entered, use the "Enter Time" feature to track your Volunteers hours and type of service provided.
- QuickBooks has many reports to help you track Volunteer data entered.

**Entering Volunteers: Using the Other Names List** 

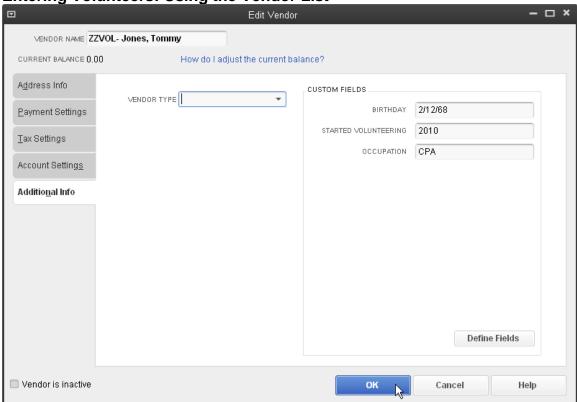




# The Steps: Entering Volunteers Using the Other Names List

- 1) Select "Lists>Other Names List" from the menu bar
- 2) Click "Other Names" and Select "New"
- 3) Enter the Volunteer's Name, Address, Phone numbers, and email in appropriate fields
- 4) Enter Additional Information that you would like to track in the "Account No." field
- 5) Click "Next" (not shown here but you will see it)
- 6) Repeat Steps 3 through 5 for each volunteer
- 7) Click "OK" instead of "Next" after entering last volunteer

**Entering Volunteers: Using the Vendor List** 



#### The Steps: Entering Volunteers Using the Vendor List

- 1) Select Vendor>Vendor Center from the menu bar
- 2) Select "New Vendor" at the top left of the window
- 3) Select 'New Vendor" again from the drop down
- 4) Enter "ZZVOL " followed by the "Last Name, First Name" for the Volunteer's name in the "Vendor Name" field
- 5) Enter Address, Phone numbers, and email in "Address Info" tab
- 6) Select "Additional Info" tab and complete "VendorType" as appropriate.
- 7) Click "Define Fields" to add custom fields (first volunteer only)
- 8) Use Custom Fields to enter Additional Information that you would like
- 9) Click "Next"
- 10) Repeat Steps 4 through 9 until all volunteers have been entered
- 11) Click "OK" instead of "Next" after entering last volunteer

**Reports: Your Volunteers** 



#### **The Steps: Report: Your Volunteers (using Other Names List)**

- 1) Select "Reports>List>Other Names Contact List" from the menu bar
- 2) Click "Customize Report (or Modify Report)"
- 3) Click on the "Header/Footer" tab
- 4) Change the Report Name to "Volunteer List" in the "Report Title" field
- 5) Use other tabs to make other report modifications as appropriate
- 6) Click "OK"
- 7) Click "Memorize" to memorize the report
- 8) Click "Print" to print the report or "Excel" to open in Excel if needed 42 43

#### The Steps: Report: Your Volunteers (using Vendors List)

- 1) Select "Reports>List>Vendor Contact List" from the menu bar
- 2) Click "Customize Report (or Modify Report)"
- 3) Click on the "Filters" tab
- 4) Select "Vendor" as the "Choose Filter" and select "Multiple Vendors"
- 5) Select all volunteers in the "Select Vendor" window and click "OK"
- 6) Click on the "Header/Footer" tab
- 7) Change the Report Name to "Volunteer List" in the "Report Title" field
- 8) Use other tabs to make other report modifications as appropriate
- 9) Click "OK"
- 10) Click "Memorize" to memorize the report
- 11) Click "Print" to print the report or "Excel" to open in Excel if needed 44 45

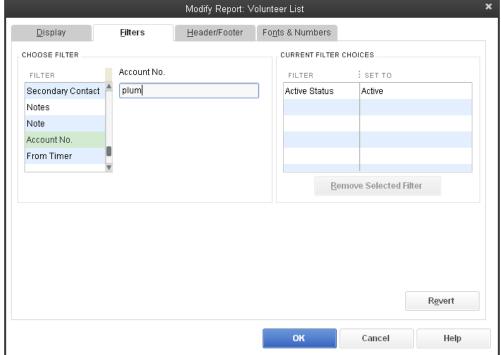
<sup>&</sup>lt;sup>42</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

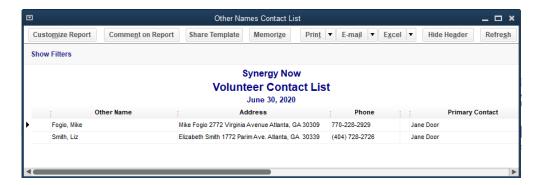
<sup>&</sup>lt;sup>43</sup> Depending on your version, the button to open in Excel may say "Export"

<sup>&</sup>lt;sup>44</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>45</sup> Depending on your version, the button to open in Excel may say "Export"

**Report: Filtering for specific Volunteers** Modify Report: Volunteer List





#### The Steps: Report Filtering for specific Volunteers

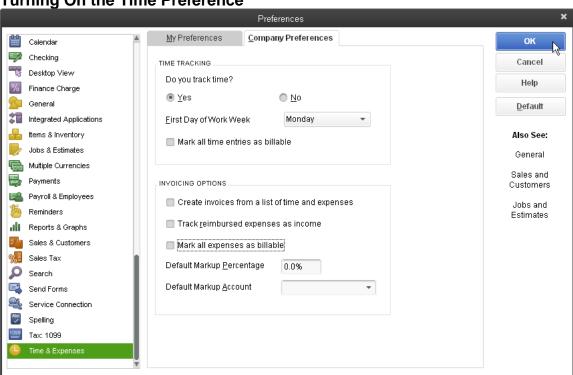
- 1) Select Reports>Memorized Reports and select your memorized Volunteer List you created on previous page
- 2) Click "Customize Report (or Modify Report)"
- 3) Click "Filters" Tab
- 4) Select appropriate field in the "Choose Filter" field and enter search criteria
- 3) Click "OK" to see the results
- 4) Click "Print" to print the report or "Excel" to open in Excel if needed 46 47

<sup>&</sup>lt;sup>46</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>47</sup> Depending on your version, the button to open in Excel may say "Export"

# Tracking Volunteers Time

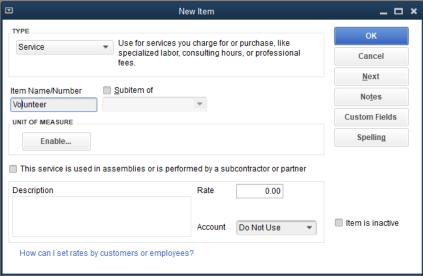
**Turning On the Time Preference** 



#### **The Steps: Turning On the Time Preference**

- 1) Select Edit>Preferences from the menu bar
- 2) Select "Time & Expenses" at the bottom of the list to the left
- 3) Click "Company Preferences" tab
- 4) Click "Yes" to the question "Do you track time?" in the "Time tracking" field
- 5) Enter a day of the week for "First Day of Work Week" field
- 6) Click "OK"

#### Creating and Organizing Items for Tracking Kinds of Work

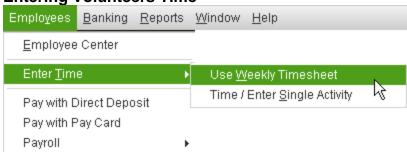


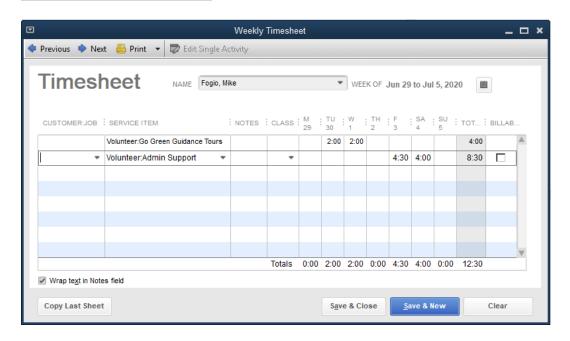


#### The Steps: Creating and Organizing Items for Tracking Kinds of Work

- 1) Select "List>Item List" from the menu bar
- 2) Click "Item" And Select "New"
- 3) Select "Service" in the "Type" field
- 4) Enter "Volunteer" in the "Item Name/Number" field
- 5) Enter "Do Not Use" in the "Account" field (you will need to set this account the first time. Make it an "income" type)
- 6) Click "Next"
- 7) Enter type of work to be tracked in the "Item Name/Number" field
- 8) Click "Subitem of" and select "Volunteer"
- 9) Enter "Do Not Use" in the "Account" field and click "Next"
- 10) Repeat steps 7 through 9 for each type of work to be tracked
- 11) Click "OK" instead of "Next" after entering the final item

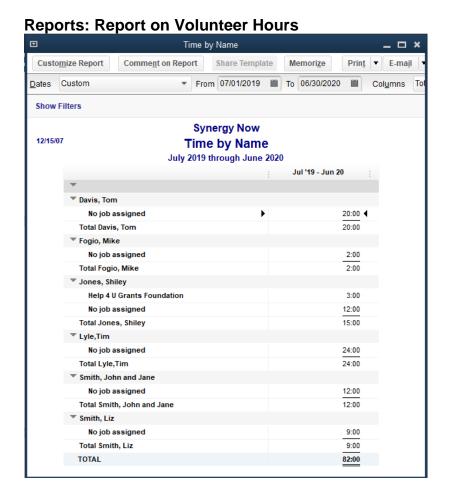
**Entering Volunteers Time** 





#### **The Steps: Entering Volunteers Time**

- 1) Select Employees>Enter Time> Use Weekly Time Sheet from the menu bar
- 2) Enter the Volunteer's name in the "Name" field
- 3) Select the Volunteer Work performed in the "Service Item" field
- 4) Complete "Notes" column if desired (Customer:Job and Class field can be left blank)
- 5) Enter the volunteer hours for each day in the appropriate column
- 6) Unclick "Billable?"
- 7) Repeat steps 3 through 6 on additional lines for each type of work performed
- 8) Click "Save & New"
- 9) Repeat steps 2 through 8 for each volunteer
- 10) Click "Save & Close" instead of "Save & New" after last volunteer has been entered



#### **The Steps: Report on Volunteer Hours**

- 1) Select "Reports>Jobs, Time & Mileage> Time by Name" from the menu bar
- 2) Select the date range in the "Dates" field
- 3) Click "Customize Report (or Modify Report)" in the upper left hand corner of the report window
- 4) Select "Time by Name by Item" in the "Display time grouped by" field
- 5) Click on the "Header and Footer" tab
- 6) Change the Report Name to "Volunteer Time" in the "Report Title" field
- 7) Click "OK"
- 8) Click "Memorize" to memorize your report
- 9) Click "Print" to print the report or "Excel" to open in Excel if needed 48 49

<sup>&</sup>lt;sup>48</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>49</sup> Depending on your version, the button to open in Excel may say "Export"

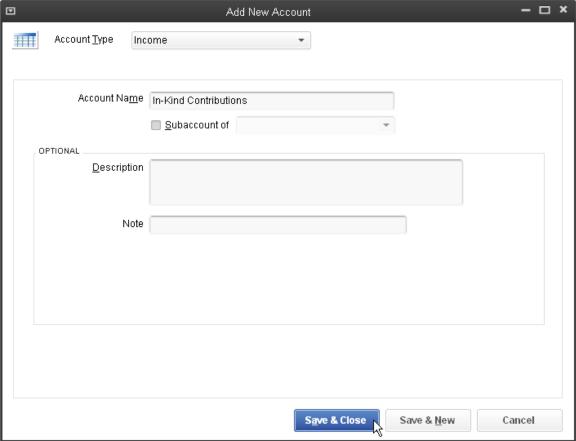
# **Chapter 6 In-Kind Contributions**

- ➤ Most organizations receive contributions in a form other than cash. These gifts take the form of:
  - **Donated Services** This can be provided free of charge or at a discounted rate.
  - Donated Products
- ➤ Called **In-Kind Contributions** or **In-Kind Gifts**, it is important to record these transactions for many reasons
  - It will result in a more accurate set of financials that truly reflect the cost of running your organization
  - Many funders giving matching grants will allow In-Kind Contributions to count toward meeting match requirements
- ➤ It is important to understand that **not all donated services can be booked.** Specifically, **you are only allowed to book In-Kind Services** that either
  - Create or enhance a nonfinancial asset (replacing the roof on your building for example)

-or-

- Require specialized skills and are provided by someone possessing those skills such as
  - An accountant completing the 990 Information Return
  - A professional fundraiser running a fundraising campaign
  - A counselor providing counseling services for a nonprofit counseling center
- ➤ Therefore some donated services cannot be booked such as a nonprofessional volunteer who
  - Stuffs envelopes for a mailing
  - Files papers in the office
  - Greets and signs-in people at a conference (if the person actually performs this service for a living than it may be booked)
- Creating a Journal Entry is the best method for entering In-Kind Contributions

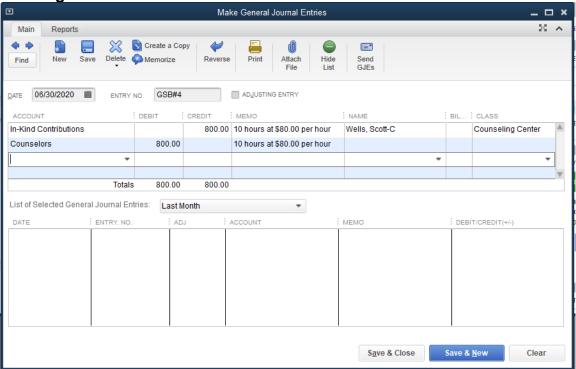
**Creating In-Kind Contributions Income Account** 



# **The Steps: Creating In-Kind Contributions Account**

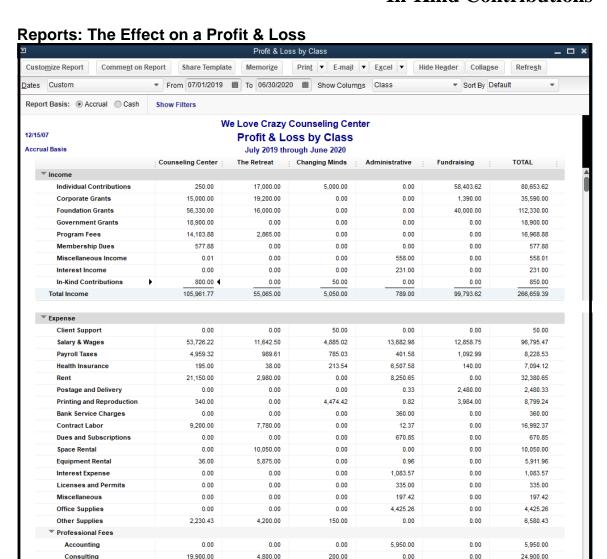
- 1) Select "Lists>Chart of Accounts" from the menu bar
- 2) Select "Account" as the type and click "Continue"
- 3) Enter "In-Kind Contributions" in the "Account Name" field
- 4) Click "Save & Close"

**Entering a Donated Service or Product** 



#### **The Steps: Entering a Donated Product or Service**

- 1) Select "Company> Make General Journal Entries" from the menu bar
- 2) Enter "In-Kind Contributions" in the "Account" column
- 3) Enter appropriate amount in "Credit" column
- 4) Complete "Memo" if desired
- 5) Enter Name of Volunteer in "Name" field (should be a customer)
- 6) Select appropriate program in the "Class" column if used
- 7) On the next row enter appropriate Expense Account for the Donated Service in the "Account" column
- 8) Enter same appropriate amount in "Debit" column for the chosen expense account
- 9) Complete "Memo" if desired
- 10) Enter Name of Volunteer in "Name" field
- 11) Select appropriate program in the "Class" column if used
- 12) Click "Save &New"
- 13) Repeat steps 2 through 12 for each donated service
- 14) Click "Save & Close" instead of "Save & New" after last entry



#### The Steps: The Effect on a Profit and Loss Report

800.00 4

20,700.00

Professional Fees - Other

Total Professional Fees

1) Select "Reports>Company & Financial>Profit & Loss by Class" from the menu bar

0.00

200.00

0.00

4,800.00

0.00

5,950.00

0.00

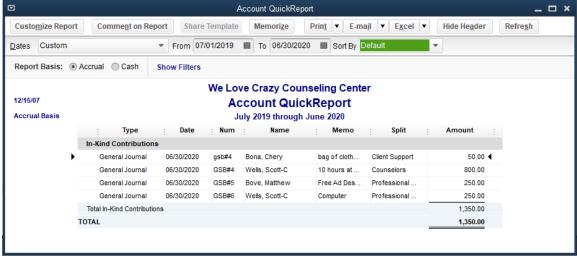
0.00

800.00

31,650.00

- 2) Select appropriate date range in the "Dates" field
- 3) Notice that the In-Kind Contribution Income offsets the corresponding Expense Account resulting in a "zero" net effect on the Profit and Loss Report (This will not be true for donated products that are capitalized)





#### The Steps: In-Kind Contributions Report for You

- 1) Select List>Chart of Accounts from the menu bar
- 2) Select "In-Kind Contributions" income account and Double-Click
- 3) Enter the appropriate date range in the "Dates" field
- 4) Click "Print" to print the report or "Excel" to open in Excel if needed<sup>50 51</sup>

<sup>&</sup>lt;sup>50</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>51</sup> Depending on your version, the button to open in Excel may say "Export"



#### The Steps: In-Kind Contributions Report for your Donors

- 1) Select "Reports>Custom Reports>Transaction Detail" from the menu bar
- 2) Enter the date range in the "Dates" field
- 3) Click the "Filters" tab
- 4) Select "Account" in the "Choose Filter" field
- 5) Select your "In-Kind Contributions Account" as the account filter
- 6) Click the "Header/Footer" tab and change the name of the report in the "Report Title" field
- 7) Click 'OK"
- 8) Click and drag on diamonds to widen, shorten and remove columns as needed
- 9) Select "Customer" in the "Total By" field to organize and total report by Donor
- 10) Click "Print" and Click "Page break after each major group"
- 11) For each donor, you will get a separate In-Kind Gifts Report totaling their inkind donations for the year

## <u>Chapter 7</u> Capital Campaign

Most Nonprofit Organizations undergo a major **Capital Campaign** to raise funds for, and then to complete, some sort of large improvement to an existing capital asset or to purchase a new capital asset.

#### Examples include:

- A homeless shelter purchases a new home
- A children's group home expands/improves the facility
- A local public radio station upgrades their broadcasting equipment and cell tower
- > Tracking these activities can be challenging but are important because the amounts involved are large
- ➤ Many times the campaign may last more than one year. Reports need to be generated to reflect **ALL activity** for **ALL years** and **should be compared to a budget**.
- ➤ For accurate tracking, it is necessary to use both **Classes and Accounts** to segregate Capital Campaign transactions from the rest of the organizations activities.
- ➤ Although there are various methods for tracking costs while the project is occurring, we feel it is easiest to show costs during the project within the Profit & Loss Statement compared to a Budget. This way, readers can see ALL of the organizations activities---the Capital Campaign as well as normal operations, in the same statement.
- For projects lasting more than one fiscal year, it will be necessary to create a year-end adjusting journal entry to move current year costs off of the Profit & Loss and onto the Balance Sheet in order to comply with Generally Accepted Accounting Principles.

**Setting up Accounts** 

gotting up / toocunte				
<ul> <li>Capital Campaign Income</li> </ul>	Other Income			
♦ Grants	Other Income			
<ul> <li>Individual Donations</li> </ul>	Other Income			
Capital Campaign Expenses	Other Income			
♦ Architect Fees	Other Income			
♦Improvements	Other Income			
♦Building Purchase	Other Income			
Account ▼ Activities ▼ Reports ▼ Attach Include inactiv				

#### **The Steps: Setting up Accounts**

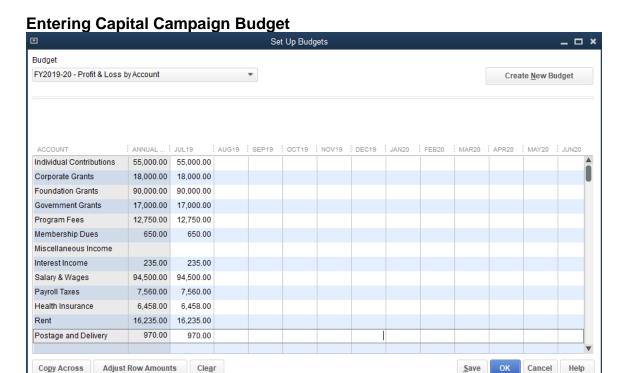
- 1) Select "Lists>Chart of Accounts" from the menu bar
- 2) Click "Account" and select "New"
- 3) Select "Other Account Types" and select "Other Income" as the type
- 4) Click "Continue"
- 5) Enter "Capital Campaign Income" in the "Account Name" field
- 6) Click "Save & New"
- 7) Enter in a desired income account for the Capital Campaign in the "Account Name" field
- 8) Click the check box next to "Subaccount of" and select "Capital Campaign Income" from the drop down
- 9) Click "Save & New"
- 10) Repeat Steps 7 through 9 until all desired income accounts have been entered
- 11) Enter "Capital Campaign Expenses" in the "Account Name" field
- 12) Click "Save & New"
- 13) Enter in a desired expense account for the Capital Campaign expenses in the "Account Name" field and Click the checkbox next to "Subaccount of"
- 14) Select "Capital Campaign Expenses" in the "Subaccount of" field
- 15) Click "Save & New"
- 16) Repeat Steps 13 through 15 until all desired expense accounts for the Capital Campaign expenses have been entered
- 17) Click "Save & Close" instead of "Save & New" after the last account has been entered

Set Up a Class



#### The Steps: Setting up a Class

- 1) Select "Lists>Class List" from the menu bar
- 2) Click "Class"
- 3) Select "New"
- 4) Enter "Capital Campaign" in the "Class Name" field
- 5) Click "OK"

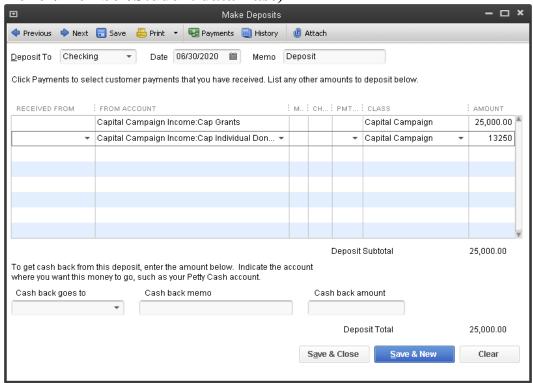


#### The Steps: Entering Capital Campaign Budget

- 1) Select "Company>Planning & Budgeting>Set up Budgets" from the menu bar.
- 2) Select the appropriate budget from the "Budget" drop down (or click "Create New Budget" if necessary and follow prompts to create new budget)
- 3) Enter the Capital Campaign Budget
- 4) Be sure to Enter the Capital Campaign Expenses as negative amounts
- 5) Click "OK"

#### Record Deposits using your preferred method

Entering Income Method I - Make Deposit Window (Lump by Category – Use this method if you do NOT intend to use QuickBooks® as your Donor/Member/Student data Base)



#### The Steps: Entering Income Using the Make Deposit Window Method

- 1) From the home page, click on the "Record Deposits" Icon<sup>52</sup>
- 2) In the "Deposit To" field, use the drop down menu to select the appropriate Bank Account from the list
- 3) Enter date deposit is to be made
- 4) Leave the "Received from" field blank
- 5) Select the appropriate income account in the "From Account" field
- 6) Select the "Capital Campaign" class in the "Class" field
- 7) Enter the total dollar amount to be deposited for that account (individual checks and other amounts added together for the account)
- 8) Repeat steps 5 through 7 for each type of income account on the other lines
- 9) Click "Save & Close"

<sup>-</sup>

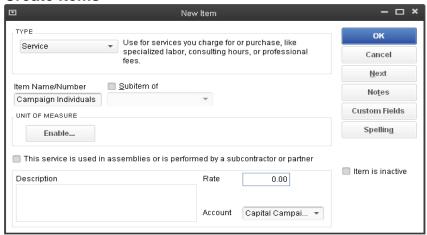
<sup>&</sup>lt;sup>52</sup> QuickBooks® version 2005 or older: Select "Banking>Make Deposits" from the menu bar.

# The Entering Income Method II: Sales Receipts (Use this method if you DO intend to use QuickBooks® as your Donor/Member/Student database)

#### **First Create Items**

- Those planning to use this method will need to first create Items for each type of income associated with the Capital Campaign.
- Normally, you will need just one item for each income account you created.

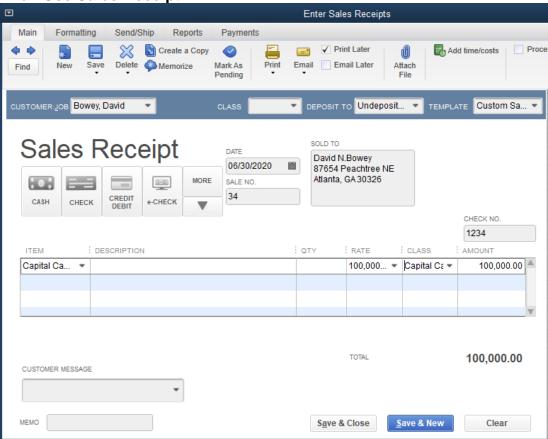
#### Create Items



#### **The Steps: Create Items**

- 1) Select "Lists>Item List" from the menu bar
- 2) Click the "Item" button on the bottom left of the window
- 3) Select "New" from the drop down
- 4) In the "Type" field, select "Service"
- 5) Enter the name of the item in the "Item Name/Number" field
- 6) Enter a description if desired
- 7) Leave "Rate" field blank
- 8) Select the corresponding Income Account from the "Account" field
- 9) Click the "Next" button (Not shown here but you will see it)
- 10) Repeat steps 4 through 9 for each item you need
- 11) Click "OK" instead of "Next" after final item has been created

Then Use Sales Receipt



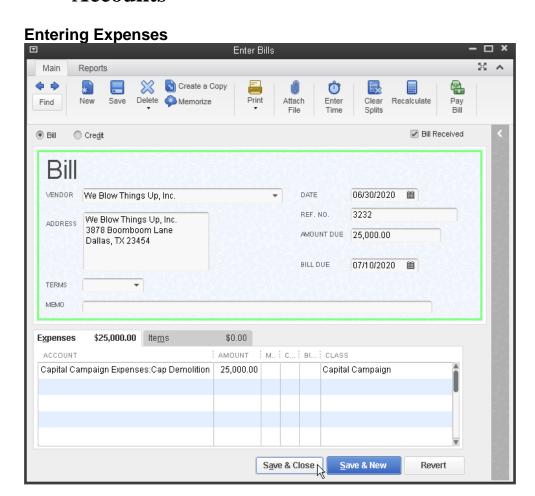
#### The Steps: Enter Sales Receipt

- 1) From the home page click on the "Donations" or "Create Sales Receipt" icon<sup>53</sup>
- 2) Select the individual/organizations name in the "Customer: Job" field
- 3) Enter the date, payment method, and check # in the appropriate fields
- 4) Select the appropriate item in the "Item" field
- 5) Select "Capital Campaign" in the "Class" field
- 6) Enter the amount for that item in the "Amount" field
- 7) Repeat steps 4 through 6 for each item if needed for this receipt
- 8) Select "Undeposited Funds" in the Deposit to field if it appears 54
- 9) Click "Save & New
- 10) Repeat steps 2 through 9 for each receipt
- 11) Click "Save & Close" instead of "Save & Close" after the last receipt has been entered. Continue deposit function as normal.

<sup>&</sup>lt;sup>53</sup> QuickBooks® version 2005 or older: Select "Customer>Enter Sales Receipt" from the menu bar.

<sup>&</sup>lt;sup>54</sup> QuickBooks® version 2005 or older: You will click the button next to "Group with Other Undeposited Funds" in the lower left hand side of the window.

## **>** Record your Expenses using Capital Campaign Accounts

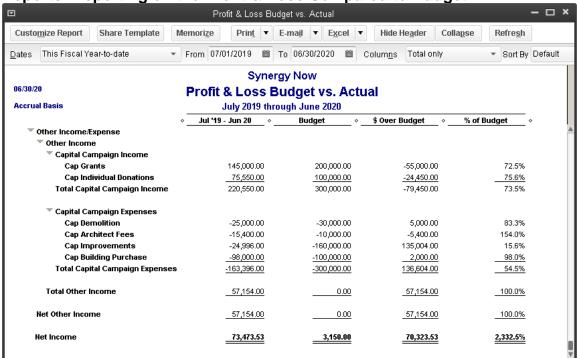


#### **The Steps: Entering Expenses**

- 1) Select "Enter Bills", "Write Checks", or "Enter Credit Card Charges" from the home page<sup>55</sup>
- 2) Enter Vendor, Date, Bill Due, Amount, Ref. No, etc... in appropriate fields
- 3) Enter the appropriate Capital Campaign Expense "Account", and "Amount"
- 4) Select "Capital Campaign" in the "Class" field
- 5) Repeat Steps 3 through 4 on separate lines for each Capital Campaign Expense as needed
- 6) Click "Save & Close" (or "Save & New" to enter more bills).

<sup>&</sup>lt;sup>55</sup> QuickBooks® version 2005 or older: Select "Enter Bills" from the Vendors Navigator.

Reports: Reporting on the Profit & Loss Compared to Budget



#### The Steps: Reporting on the Profit & Loss Compared to Budget

- 1) Select "Reports>Budget & Forecasts>Budget vs. Actual" from the menu bar
- 2) Select your budget and click "Next"
- 3) Click "Next" again
- 4) Click "Finish"
- 5) Change the "Columns" field at the top of the report to "Total Only"
- 6) Click "Print" to print the report or "Excel" to open in Excel if needed<sup>56 57</sup>

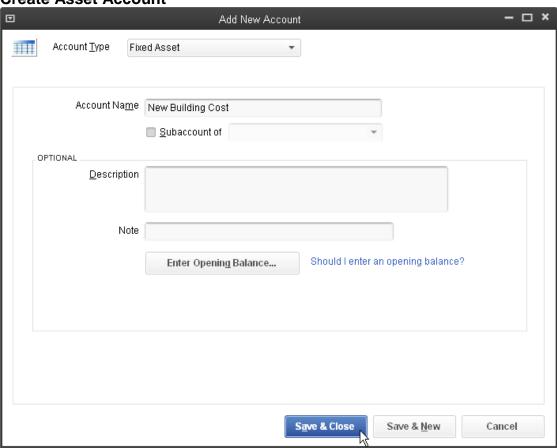
<sup>&</sup>lt;sup>56</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>57</sup> Depending on your version, the button to open in Excel may say "Export"

At the end of each fiscal year a Journal Entry will need to be made to move the costs onto the Balance Sheet

#### Annual Adjustment Entry - Two Accounts will need to be created

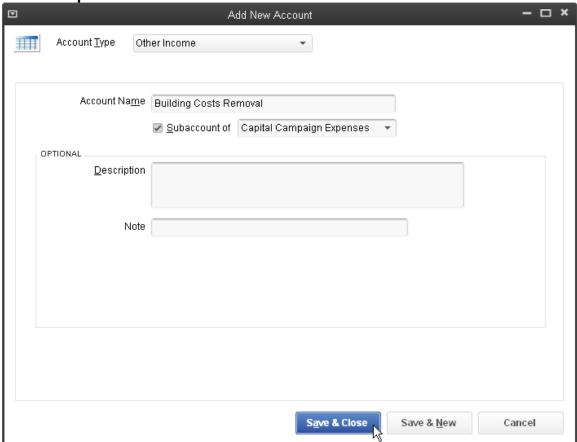
#### **Create Asset Account**



#### **The Steps: Create Asset Account**

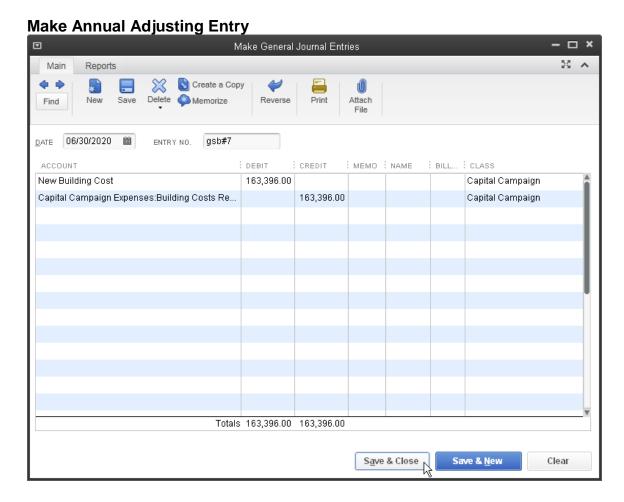
- 1) Select "Lists >Chart of Accounts" from the menu bar
- 2) Click the "Account" button on the bottom left of the window
- 3) Select "New"
- 4) Select "Fixed Asset" and click "Continue"
- 5) Enter appropriate name in the "Account Name" field
- 6) Click "Save & Close" to add the account

Create Capital Asset Costs Contra Account on P & L



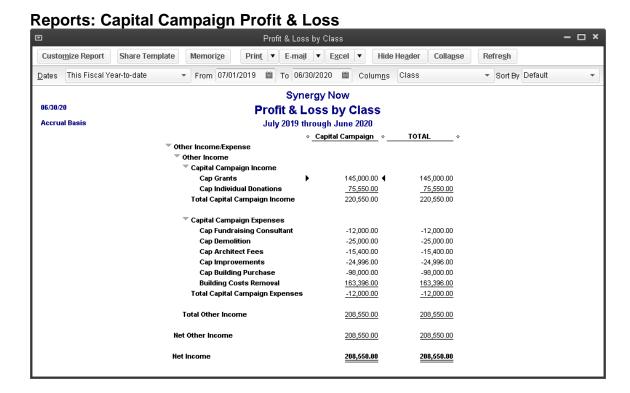
#### The Steps: Create Capital Asset Costs Contra Account on P & L

- 1) Select "Lists >Chart of Accounts" from the menu bar
- 2) Click the "Account" button on the bottom left of the window
- 3) Select "New"
- 4) Select "Other Account Types" and select "Other Income" as the type
- 5) Click "Continue"
- 6) Enter appropriate name in the "Account Name" field
- 7) Click the box next to "Subaccount of"
- 8) Select "Capital Campaign Expenses" in the "Subaccount of" field
- 9) Click "Save & Close" to add the account



#### **The Steps: Make Annual Adjusting Entry**

- 1) Select "Company>Make General Journal Entries" from the menu bar
- 2) Enter the Year-End Date in the "Date" field
- 3) Select appropriate asset in the "Account" column
- 4) Enter appropriate amount in "Debit" column
- 5) Enter "Memo" if desired
- 6) Enter "Capital Campaign" in the "Class" column
- 7) On the next line, Select appropriate contra account in the "Account" column
- 8) Enter same appropriate amount in "Credit" column
- 9) Enter "Capital Campaign" in the "Class" column
- 10) Click "Save and Close" to make the Adjusting Entry

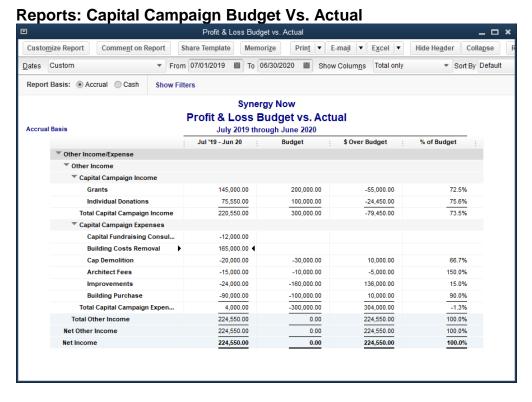


#### The Steps: Capital Campaign Profit & Loss

- 1) Select "Reports>Company & Financial>Profit & Loss by Class" from the menu bar
- 2) Select the appropriate date range using the "Dates" field
- 3) Click "Customize Report (or Modify Report)" button at the top of the report
- 4) Click on the filters tab
- 5) Select "Class" from "Choose Filter"
- 6) Select "Capital Campaign" in the "Class" field
- 7) Click "OK"
- 8) Click "Memorize" to memorize the report
- 9) Click "Print" to print the report or "Excel" to open in Excel if needed<sup>58 59</sup>

<sup>&</sup>lt;sup>58</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>59</sup> Depending on your version, the button to open in Excel may say "Export"



#### The Steps: Capital Campaign Budget Vs. Actual

- 1) Select "Reports>Budget & Forecasts>Budget vs. Actual" from the menu bar
- 2) Select your budget and click "Next", "Next" and "Finish"
- 3) Select appropriate date in the "Dates" field
- 4) Change the "Columns" field at the top of the report to "Total Only"
- 5) Click "Customize Report (or Modify Report)" button at the top of the report
- 6) Click on the filters tab
- 7) Select "Class" from "Choose Filter"
- 8) Select "Capital Campaign" in the "Class" field
- 9) Select "Account" from "Choose Filter"
- 10) Select "Multiple Accounts" and select ALL Capital Campaign accounts <u>except</u> the appropriate contra account in the "Account" field
- 11) Click on the "Header/Footer" tab
- 12) Add "Capital Campaign" to the report title in the "Report Title" field
- 13) Click "OK"
- 14) Click "Memorize" to memorize the report
- 15) Click "Print" to print the report or "Excel" to open in Excel if needed 60 61

<sup>&</sup>lt;sup>60</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

<sup>&</sup>lt;sup>61</sup> Depending on your version, the button to open in Excel may say "Export"

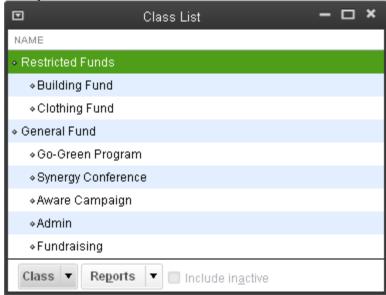
### <u>Chapter 8</u> Tracking Funds

- ➤ A Fund can be thought of as a giant pot of money that is intended to be used for a specific purpose. Donations earmarked for this specific purpose are put into this pot and funds are taken out of the pot to pay for expenses related to this specific purpose.
- > Funds differ from Restricted Grants in that:
  - A Fund exists for an indefinite period of time, whereas a Restricted Grant is limited to a specific time period
  - Funds **involve many donors**, whereas a Restricted Grant has just one.
- **Examples** of Funds include:
  - A Church Building Fund to pay for building repairs
  - A Synagogue Youth Fund to pay for Youth trips
  - A Social Service Organization Hurricane Fund to pay for support to those who lost their home
- ➤ Houses of Worship often have Funds but other Nonprofit Organizations may occasionally have them as well.
- Some organizations attempt to Track Funds through the use of separate bank accounts. This can make life difficult for the bookkeeper, especially when donations received are to be split between funds and single bills need to be paid out of multiple funds.
- ➤ Using Classes is the best method for Tracking Funds and removes the need for separate bank accounts although you may still have them if you wish.
  - Set up one Class for each Fund
  - Create one class for the General Fund
- > During data entry, make sure to point every transaction to a Class
- > Organizations Tracking Funds will need **reports** that:
  - Show **Fund Activity** over a period of time (P & L by Class)
  - Show the **Balance in each Fund** at a point in time
    - This report will need to be created manually and memorized
    - In order for the report to be accurate, a **one-time only journal entry** must be created to enter the Opening Fund Balances for each Fund.

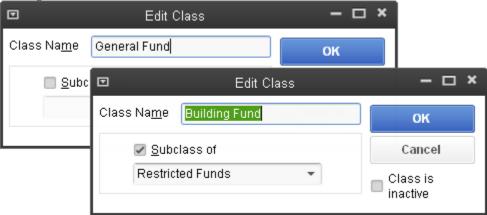
- **>** Your Class setup will depend on whether or not you are already using Classes for something else.
- I. If you are NOT using Classes to track something else, use this setup



II. If you ARE using classes to track something else like Programs, use this setup



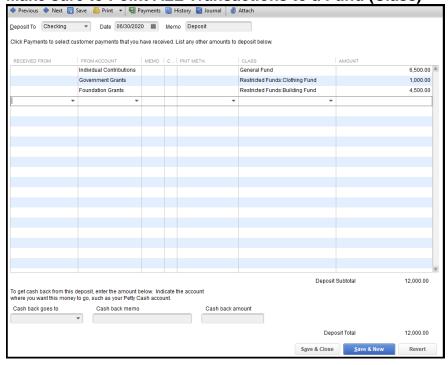
**Set Up Classes** 

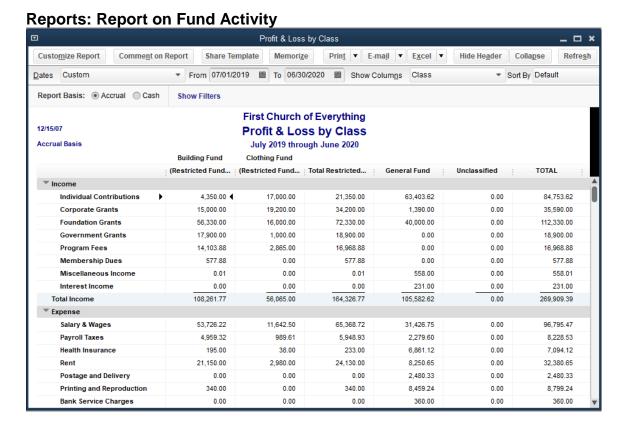


#### **The Steps: Set Up Classes**

- 1) Select "Lists: Class List" from the menu bar
- 2) Click "Class" button on the bottom left of the window
- 3) Select "New"
- 4) Enter the name of the Fund in the "Class Name" field
- 5) If appropriate, Click on the box next to "Subclass of" and Select the appropriate class in the "Subclass of " field
- 6) Click "OK"

Make sure to Point ALL Transactions to a Fund (Class)





#### **The Steps: Report on Fund Activity**

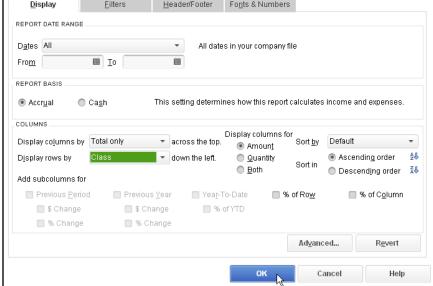
- 1) Select "Reports>Company & Financial>Profit & Loss By Class" from the menu bar
- 2) Select the appropriate date range using the "Dates" field
- 3) Click "Print" to print the report or "Excel" to open in Excel if needed 62 63

<sup>&</sup>lt;sup>62</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

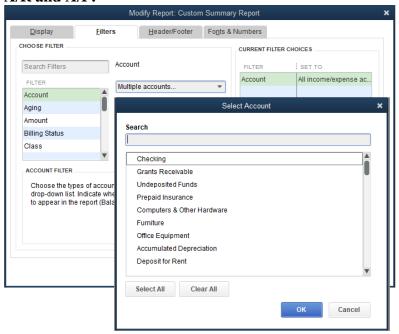
<sup>&</sup>lt;sup>63</sup> Depending on your version, the button to open in Excel may say "Export"

Creating the Report on Fund Balances: Creating this report requires many steps. <u>Use the next few screenshots as a guide as you watch in your On-Line Streaming account.</u>

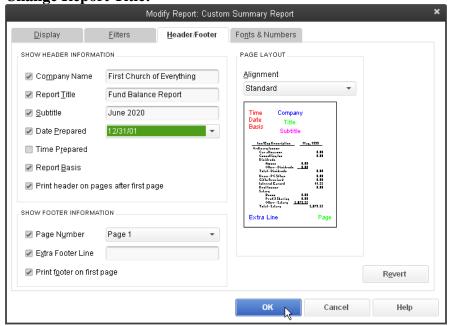




Filter Account to include ALL accounts except bank accounts, Undeposited Funds, A/R and A/P:

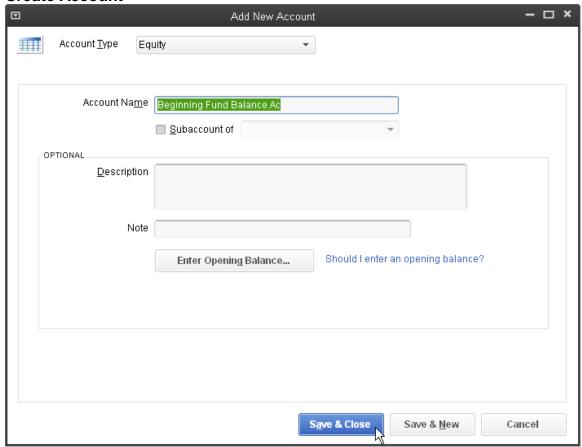


**Change Report Title:** 



## **> First Year Only: Must Enter Beginning Fund Balances Through the Use of an Account and a J/E**

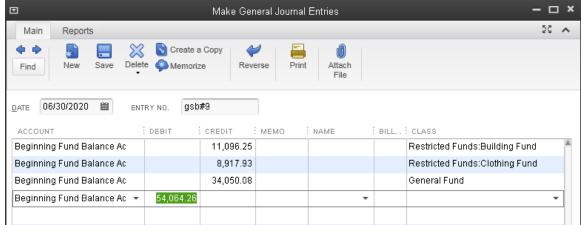
#### **Create Account**



#### The Steps: Create Account to Enter Beginning Fund Balances

- 1) Select "Lists >Chart of Accounts" from the menu bar
- 2) Click the "Account" button on the bottom left of the window
- 3) Select "New"
- 4) Select "Equity" and click "Continue"
- 5) Enter "Beginning Fund Balance Entry Ac" in the "Account Name" field
- 6) Click "Save & Close" to add the account

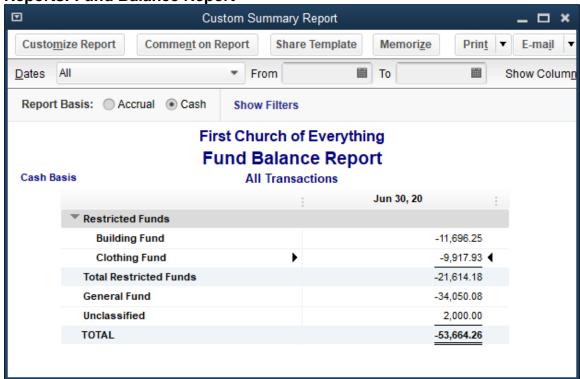
**Create Journal Entry to Record Opening Balances** 



#### **The Steps: Create Journal Entry to Record Opening Balances**

- 1) Select "Company>Make General Journal Entries" from the menu bar
- Enter the date for which you are entering the opening balances in the "Date" field
- 3) Enter "Beginning Fund Balance Entry Ac" in the "Account" column
- 4) Enter the opening fund balance for a fund in the "Credit" column and select that fund in the "Class" field
- 5) Repeat Steps 3 through 4 on additional lines until all opening fund balances have been entered
- 6) On one more line enter "Beginning Fund Balance Ac" in the "Account" row and enter the total of all funds in the "Debit" column. (Be sure to leave the "Class" field blank for this line)
- 7) Click "Save & Close" to record the journal entry

Reports: Fund Balance Report



#### The Steps: Fund Balance Report

- 1) Select "Reports>Custom Reports>Summary" from the menu bar
- 2) Select "All" in the "Dates" field
- 3) Select "Cash" in the "Report Basis" field
- 4) Select "Class" in the "Display Rows By" field
- 5) Click on the "Filters tab"
- 6) Select "Account" from "Choose Filter"
- 7) Select "Multiple accounts" in the "Account" field
- 8) Manually Click on all accounts except Bank Accounts, A/P, A/R and Undeposited funds
- 9) Click on the "Header/Footer" tab
- 10) Enter "Fund Balance Report" in the "Report Title" field
- 11) Click "Memorize" to memorize the report
- 12) Click "Excel" to send the report to Excel to change the negative amounts to positive amounts if desired<sup>64</sup>

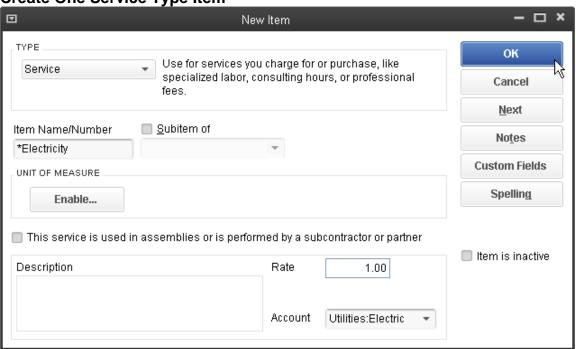
<sup>&</sup>lt;sup>64</sup> You may also click "Email" to send as an Excel or PDF file to email recipients

# **Chapter 9 Auto Allocating Expenses**

- ➤ Most Nonprofit Organizations will need to **point expenses to Programs** as well as to expense accounts. Use the **Class** field for this.
- Additionally, those Organizations with Restricted Grants may also need to point expenses that are to be paid out of a grant to that particular Restricted Grant. Use the Customer:Job field for this.
- ➤ While it is simple enough to point many expenses to the appropriate Program(Class) and Customer:Job (Restricted Grant), other expenses benefit multiple Programs and/or are paid for out of multiple Restricted Grants.
- ➤ Examples of expenses that need to be spread between Programs and/or Restricted Grants include:
  - Rent
  - Utilities
  - Payroll for ED and others
- ➤ In this chapter, we will demonstrate a work around that will allow you to store Allocation %'s relating to a particular expense account.
- > Once stored, QuickBooks® can automatically split an individual expense between Programs and/or Restricted Grants based on those %'s.
- ➤ You will be **using items on the expense forms** (e.g. Write Checks, Enter Bills, Enter Credit Card Charges) to accomplish this task.

# **>** For Each Expense Category that you Wish to Allocate Automatically: Create two Items

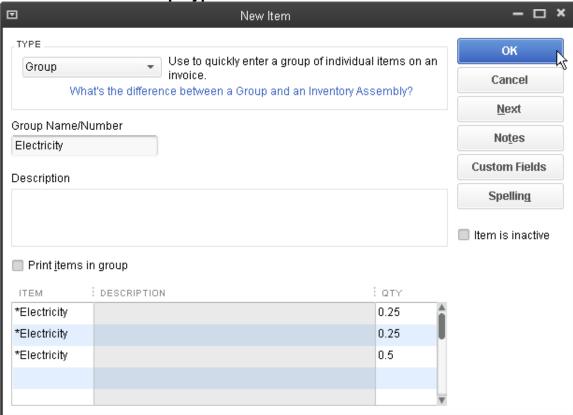
**Create One Service Type Item** 



#### The Steps: Create One Service Type Item

- 1) Select "Lists>Item List" from the menu bar
- 2) Click the "Item" button on the bottom left of the window
- 3) Select "New"
- 4) Select "Service" in the "Type" field
- 5) Enter the name of the expense account (making sure to put an asterisk "\*" in front of the expense name) in the "Item Name/Number" field
- 6) Enter "1.00" in the "Rate" field
- 7) Select the appropriate Expense account in the "Account" field
- 8) Click "OK" to add the item

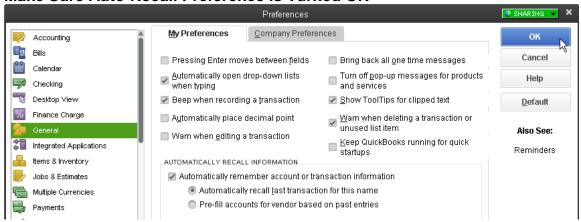




#### **The Steps: Create Group Type Item**

- 1) Select "Lists>Item List" from the menu bar
- 2) Click the "Item" button on the bottom left of the window
- 3) Select "New"
- 4) Select "Group" in the "Type" Field
- 5) Enter in the Name of the Expense in the "Group Name/Number" field
- 6) Select the corresponding Expense service type item previously created (the one with the \* in front of its name) in the "Item" Column
- 7) In "Qty" Column, enter in the appropriate allocation % as a decimal for a particular Program and/or Grant
- 8) Repeat Steps 6 & 7 on additional lines for additional allocation %'s until the total "Qty" adds up to "1.00"
- 9) Click "OK" to add the group item

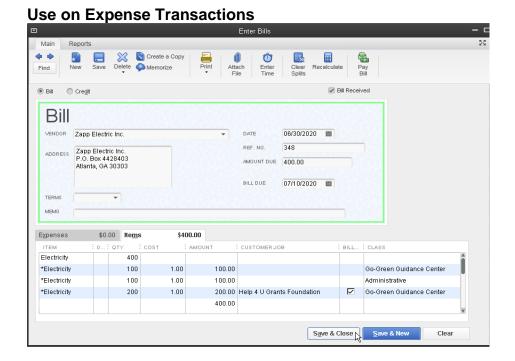
#### Make Sure Auto-Recall Preference is Turned ON



#### The Steps: Make Sure Auto-Recall Preference is Turned ON

- 1) Select "Edit>Preferences" from the menu bar
- 2) Select "General" from the preference list on the left
- 3) Click box next to "Automatically remember account or transaction information" in the "My Preferences" tab
- 4) Select "Automatically recall last transaction for this name"
- 5) Click "OK" to save this Preference

- **You can now begin using your Items**
- The first time you use your Item you will need to add the Programs (Class Column) and/or the Restricted Grants (Customer Job Column). They will automatically appear on future transactions to that same vendor.



#### The Steps: Using Items on Expense Transactions to Auto Allocate Expenses

- 1) From the Home Page, select "Enter Bills", "Write Checks", or "Enter Credit Card Charges" as appropriate
- 2) Enter the bill, check or charge information in the top half of the window
- 3) Click the "Items" tab in the bottom half of the window
- 4) Select the Group Item needed
- 5) In the "Qty" Column of Group item row (top row), enter the Total Dollar amount of the bill and press tab to populate other rows with correctly allocated amounts
- 6) For the First Time Only, complete the "Customer:Job" & "Class" Columns corresponding to allocation %'s.
- 7) Click "Save & Close" to record the transaction

# **Chapter 10 Bank Reconciliation Outages**

#### **Bank Reconciliation Outages**

- ➤ There are 3 reasons why you may be having trouble getting a Bank Reconciliation to balance in QuickBooks®
  - You entered the incorrect amount in the "Ending Balance" field. The amount entered should match the Ending Bank Statement Balance off of the Bank Statement
  - You incorrectly checked off a transaction in the Bank Reconciliation Window that didn't clear OR you didn't check off one that did clear (perhaps because it was never entered).
     Make sure all transactions clearing are entered and only checkoff cleared transactions.
  - The Beginning Balance amount appearing in the Bank Reconciliation Window is incorrect. This amount, which QuickBooks® enters for you, should match the Beginning Bank Statement Balance on the actual Bank Statement
- ➤ The last reason listed above, **Incorrect Beginning Bank Statement Balance, is by far the most common culprit**. You cannot change this amount directly.
- ➤ QuickBooks® computes the Beginning Balance amount by totaling all previously cleared transactions
- ➤ If this amount does not match the Beginning Bank Statement Balance on the Bank Statement it is because **one of two errors** have been made since the last bank reconciliation was completed:
  - Someone changed the amount of a previously cleared transaction
  - Someone deleted a previously cleared transaction
- ➤ In order **to correct** this error you must:
  - **Find** the previously cleared transaction that was changed or deleted.
  - **Correct** the error for:
    - Changed Transactions: To do this simply Change amount back to cleared amount
    - Deleted Transactions: To do this you will need to Re-Enter AND Re-Clear the transaction
- ➤ In this chapter we will demonstrate how to correct an error in the Opening Bank Statement Balance in the Bank Reconciliation window.

#### **Bank Reconciliation Outages**

Your Beginning Balance in the Bank Reconciliation Window MUST equal the Beginning Balance on the Bank Statement

#### Your Business and Wells Fargo

Access Wells Fargo/Gallup's Small Business Index reports, press releases and podcasts at wellsfargobusinessinsights.com/small-business-index. The quarterly index reflects small business owner optimism, perceptions of current conditions (past 12 months) and future expectations (next 12 months) relating to financial situation, revenues, cash flow, capital spending, jobs and credit availability.

Activity sum	mary			
Beginning balance on 6/1 Deposits/Credits Withdrawals/Debits Ending balance on 6/30		\$51,36	\$51,369.02 28,003.54 - 33,057.64 \$46,974.92	
		28,00		
		- 33,05		
		\$46,974		
Average lede	ger balance this period	\$50,40	4.94	
Statement <u>D</u> ate	06/30/2020			
Beginning Balance	51,369	.02 What if my beginning	balance doesn't match my statement?	
Ending <u>B</u> alance				
Enter any service c	harge or interest earned.			
<u>S</u> ervice Charge	Da <u>t</u> e	Acc <u>o</u> unt	C <u>l</u> ass	

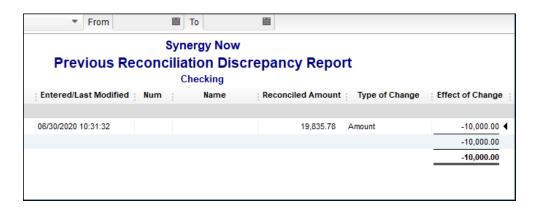
If it does not, either a transaction was changed or deleted after you had cleared it on a prior months bank reconciliation

#### **To Find the Error:**

Those with QuickBooks® Premier Nonprofit Edition (or Enterprise) can look at a report that will quickly show them which transactions are causing the outage. **See** next page.

#### **Bank Reconciliation Outages**

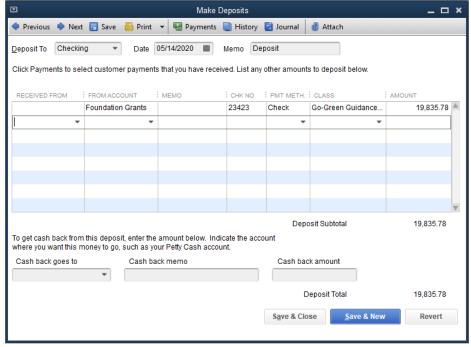
### Generate Report Identifying Changed or Deleted Previously Cleared Transactions



### <u>The Steps: Generate Report Identifying Changed or Deleted Previously Cleared Transactions</u>

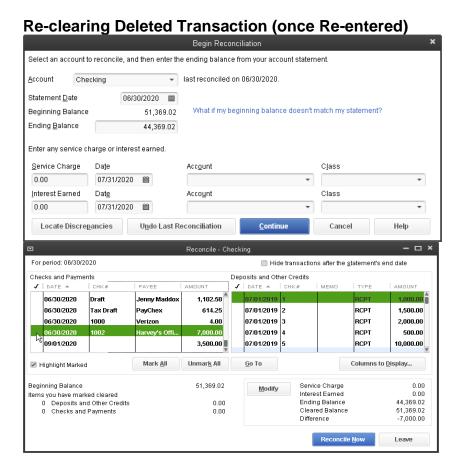
- 1.) Select "Reports>Banking>Reconciliation Discrepancy" from the menu bar
- 2.) Select the appropriate Bank account in the "Specify Account" field and Click "OK"
- 3.) This Report will show all the Changed or Deleted Previously Cleared Transactions

<u>To Correct a changed transaction</u>: Find the transaction in QuickBooks® and Change the amount back to the correct amount that cleared.



# **Bank Reconciliation Outages**

**To Correct a deleted transaction:** Re-enter the transaction (if you haven't already done so) and Reclear it by ...



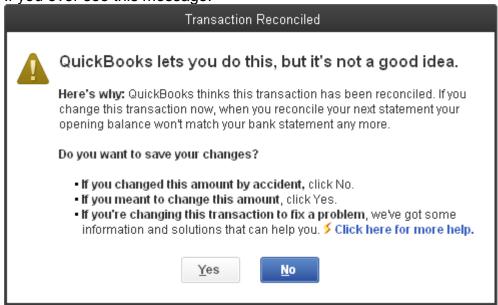
#### The Steps: Re-clearing Deleted Transaction (once Re-entered)

- 1) From the Home Page, select "Reconcile"
- 2) Select the appropriate Bank Account in the "Account" field
- 3) Change the Date to the previous month's ending bank statement date in the "Statement Date" field (even if the deleted transaction was in an earlier month)
- 4) Enter the correct amount of the previous month's ending bank statement in the "Ending Balance" field and Click "Continue"
- 5) Click on the Deleted Transaction that has been re-entered to clear it
- 6) The "Difference" at the bottom right should now be zero
- 7) Click "Reconcile Now"
- 8) Click "Print" to reprint corrected bank reconciliation

# **Bank Reconciliation Outages**

# **To Prevent this Error from Occurring again,**

If you ever see this message:



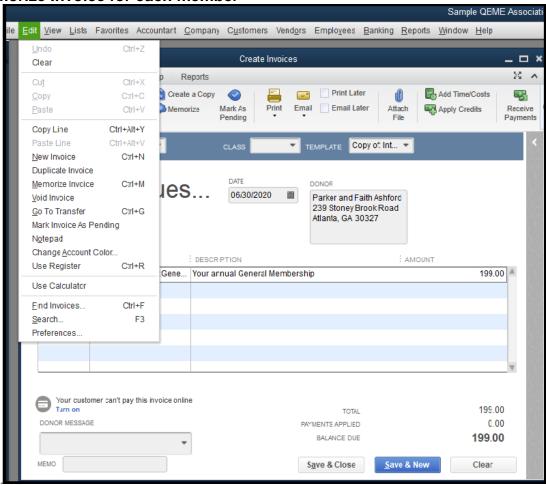
**AND** You are changing dollar amounts, **CLICK NO** here and find another way to do whatever it is your about to do!

Chapter 11
Entering Recurring
Member Dues

- ➤ Many Membership Associations as well as other Nonprofit Organizations collect Membership Dues on a recurring basis.
- ➤ Although some use another software package to enter and track Membership Dues, it is possible to use QuickBooks® for this purpose through the use of the **Invoice** feature.
- ➤ Even if you do not wish to send invoices to members, it is still helpful to record them so that you may track who renews and who doesn't. Perhaps a phone call to a non-renewing member will result in a subsequent renewal.
- ➤ The Invoice can and **should be customized** to your liking. We will demonstrate how to do some minor customization here (in your On-Line Streaming account)). See Chapter 3 in your On-Line Streaming account and follow along in Chapter 3 of this Handbook for more detailed information on customizing your forms.
- ➤ Although each Invoice could manually be entered, it is best to employ one of two methods available in QuickBooks® for automating the process. These methods are:
  - Method 1: Memorized Invoices
  - Method 2: Batch Invoicing
- > Each method allows you to enter groups of Invoices at once.
- For each method we will demonstrate how to:
  - Set-up QuickBooks® to generate your member invoices
  - Generate and send those invoices via printing and mailing or emailing
  - Delete non-renewing members.

# **Method 1: Memorized Invoices**

#### Memorize Invoice for each member

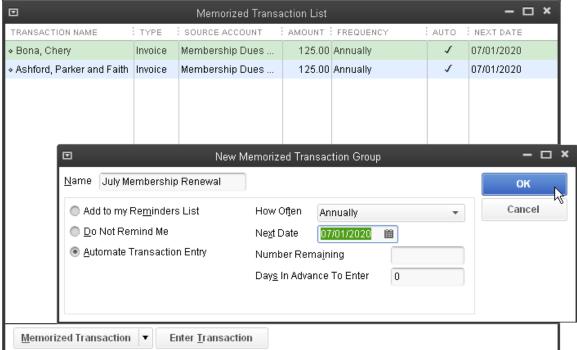




#### **The Steps: Memorizing Invoice (one per member)**

- 1) From the Home Page, select "Create Invoices"
- 2) Enter a Member's Name in the "Customer:Job" field
- 3) Complete the Invoice for the member disregarding the date field (it doesn't matter what date you put in that field)
- 4) Select the "Print Later" or "Email Later" as appropriate on the Invoice
- 5) DO NOT SAVE the Invoice but instead Select "Edit>Memorize Invoice" from the menu bar
- 6) Click "Automate Transaction Entry"
- 7) Select appropriate frequency of dues renewing in the "How Often" field
- 8) Enter the next renewal date in the "Next Date" field
- 9) Click "OK"
- 10) For the next Member, Change Name in the top left of the Invoice and any other information that may need to be changed for this members invoice.
- 11) Repeat Steps 4 through 9 until all Member Invoices have been memorized
- 12) Click "Clear" on Invoice at bottom right after memorizing last Invoice

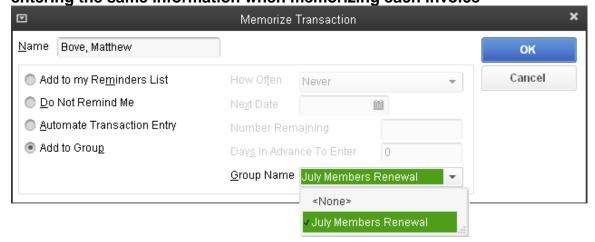




#### The Steps: Creating a Memorized Transaction Group

- 1) Select "Lists>Memorized Transaction List" from the menu bar
- 2) Click on the "Memorized Transaction" button in the left bottom of the window
- 3) Select "New Group"
- 4) Enter the Name of the Renewal Group in the "Name" field
- 5) Click "Automate Transaction Entry"
- 6) Select the frequency of dues renewing in the "How Often" field
- 7) Enter the next renewal date in the "Next Date" field
- 8) Click "OK"

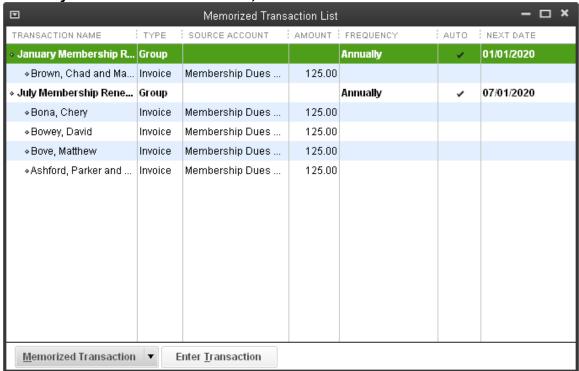
Then you may use the group when memorizing transactions instead of entering the same information when memorizing each invoice



#### The Steps: Memorizing a Recurring Invoice with the use of your Group

- 1) From the Home Page, select "Create Invoices"
- 2) Enter a Member's Name in the "Customer:Job" field
- 3) Complete the Invoice for the member disregarding the date field (it doesn't matter what date you put in that field)
- 4) DO NOT SAVE the Invoice but instead Select "Edit>Memorize Invoice" from the menu bar
- 5) Click "Add to Group"
- 6) Select the appropriate Group in the "Group Name" field
- 7) Click "OK"
- 8) Repeat Steps 3 through 7 until all Member Invoices have been memorized
- 9) Click "Clear" on Invoice at bottom right after memorizing last Invoice

To See your Memorized Invoices, Access the Memorized Transaction List



#### The Steps: Accessing your List of Memorized Invoices

- 1) Select "Lists>Memorized Transaction List" from the menu bar
- 2) This List shows all Memorized Invoices

To record memorized invoices, you will be prompted when an Invoice is due to be recorded. This will occur when you open the data file. You will see a popup, telling you about your Invoices to be recorded.

A window will appear when you open your data file on the day the Invoices are set to generate alerting you of memorized transactions to record

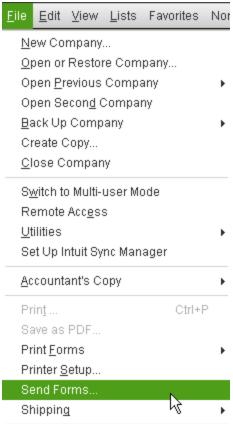




#### **The Steps: Recording your Memorized Transactions**

- QuickBooks® 2012 and later users will see a list of transactions to be recorded (shown above). Select each Invoice that you are ready to enter by clicking in the left hand column next to each corresponding invoice.
- QuickBooks® 2011 and earlier users will see a window that will not show the list
  of transactions but rather just a notification that there are memorized
  transactions to be recorded
- 3) 2012: Click "Enter Checked Now" / 2011 and older should Click "Now"
- 4) Click "OK"

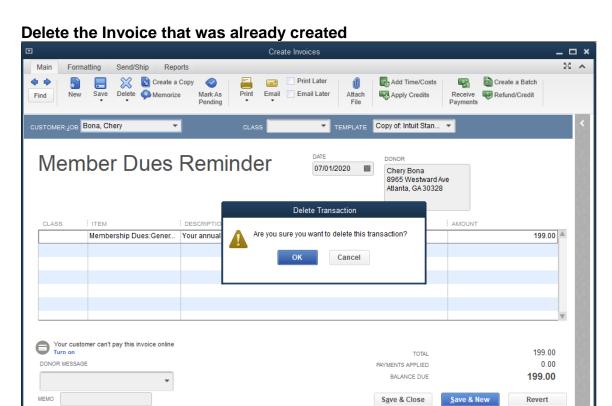
#### To Print or Email forms



### **The Steps: To Print or Email forms**

- 1) Select "File" from the menu bar
- 2) To Print Forms, Select "Print Forms"
- 3) Select "Invoices"
- 4) Click on the invoices that you want to print and Click "OK" and "Print"
- 5) To Email Forms, Select "Send Forms"
- 6) Click on the invoices that you want to send
- 7) Click "Send Now" button to email the invoices

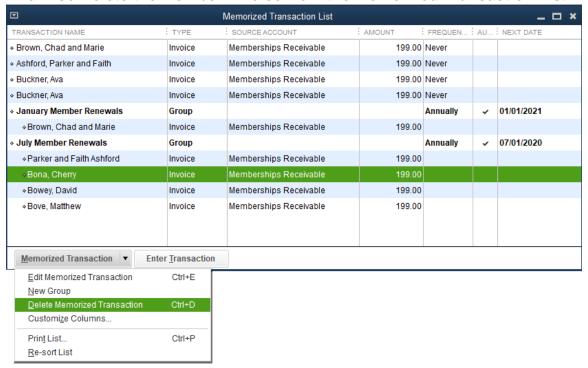
# **To Delete Members that will not be renewing you need to:**



#### The Steps: Delete an Invoice

- 1) Select "Reports>Customers & Receivables>Open Invoices Report" from the menu bar
- 2) Find the Customer and Double-Click on the appropriate Invoice
- 3) Select "Edit>Delete Invoice" from the menu bar or push "Delete" at the top of window
- 4) Click "OK" to the question "Are you sure you want to delete this transaction?"

#### And Also Delete the Member Invoice from the Memorized Transaction List



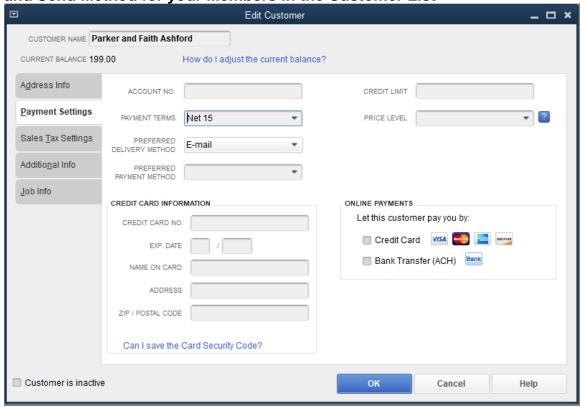
#### The Steps: Deleting a Memorized Invoice

- 1) Select "Lists>Memorized Transaction List" from the menu bar
- 2) Select the appropriate Invoice
- Click the "Memorized Transaction button in the lower left hand corner of the window
- 4) Select "Delete Memorized Transaction"
- 5) Click "OK" to the question "Are you sure you want to delete this memorized transaction?"

Note: You may wish to delete them from your customer list as well, but if they have had previous transactions entered, QuickBooks® will only let you inactivate them, which hides them.

# **Method 2: Batch Invoices**

Before you Create your Invoices though, make sure to set up your Terms and Send Method for your Members in the Customer List

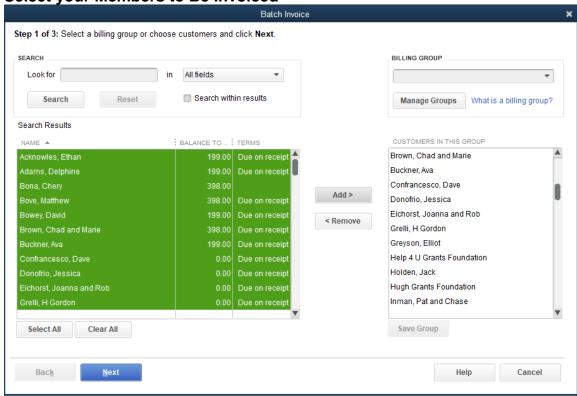


#### The Steps: Enter Terms and Send Method for each Member

- 1) Select "Customers>Customer Center" from the menu bar
- 2) Find the appropriate "Customer" from the list on the left and click once on the name to highlight
- 3) Double click on the customer to open the "Edit Customer" window
- 4) Click the "Additional Info" tab
- 5) Select the appropriate Terms from the drop down menu in the "Terms" field
- 6) Select the appropriate Send Method from the drop down menu in the "Preferred Send Method"
- 7) Click "OK" to add the Member's Terms and Send Method
- 8) Repeat Steps 2 through 7 for each Member

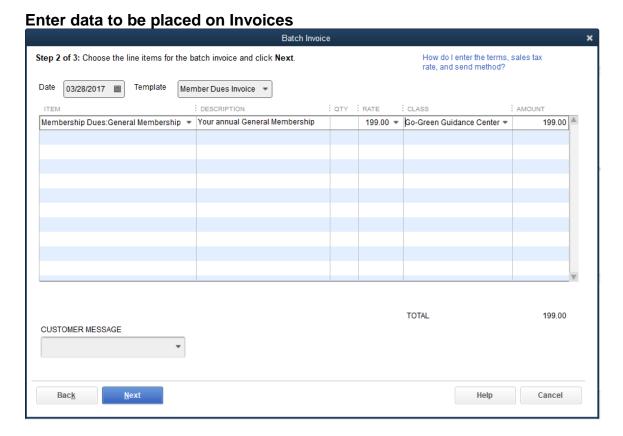
# Now you are ready to create Batch Invoices

Select your Members to Be Invoiced



#### The Steps: Select your Members

- 1) Select "Customer>Create Batch Invoices" from the menu bar
- 2) Select a Customer to Invoice and Click "Add>" (or double-click on the Customer's name)
- 3) The Customer's Name should now appear in the "Customers in This Group"
- 4) Repeat Step 2 until all the "Members" have been added (you may use the "control" or "shift" button on your keyboard to add multiple names at once)
- 5) Click "Next"



#### **The Steps: Entering Invoice Data**

- 1) Enter the "Date" of the Invoice in the "Date" field
- 2) Select the appropriate "Invoice" template from the drop down menu in the "Template" field
- 3) Fill in "Item", "Description", "Rate", "Qty", "Class", and "Amount" fields with the appropriate information
- 4) Click "Next"

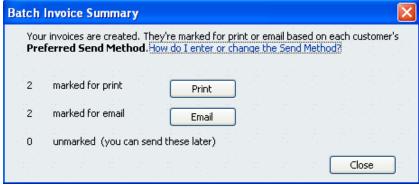


# Working Creating invoices... 50 %

# The Steps: Preview Invoices to be Created and Create them

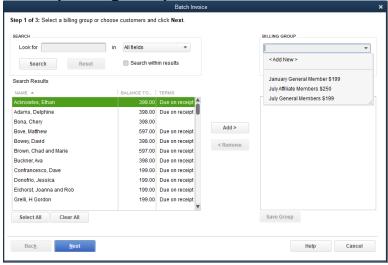
- 1) Review the List of Invoices that are in your Batch
- 2) Click "Create Invoices" when you are ready to create Invoices

Once Invoices are created, you will be given the option of Printing/Emailing



You May use Billing Groups to make the Invoicing process easier from year to year (OPTIONAL)

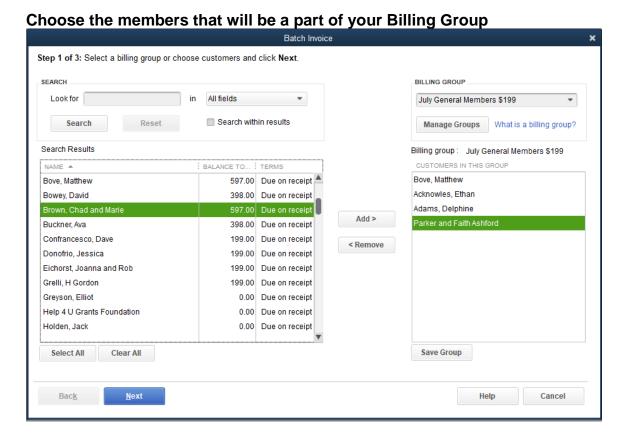
I. Set Up Billing Group





The Steps: Setting Up a Billing Group

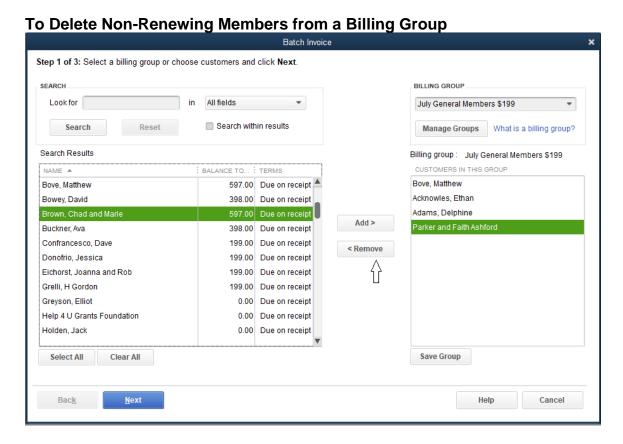
- 1) Select "Customer>Create Batch Invoices" from the menu bar
- 2) Click the "Billing Group" drop down arrow
- 3) Click "<Add New>"
- 4) Enter the "Group Name" in the "Name" field
- 5) Click "Save" to add the Group Name



#### The Steps: Populating your Billing Group

- Select a Customer to Invoice and Click "Add>" (or double-click on the Customer's name)
- 2) The Customer's Name should now appear in the "Customers in This Group" Column
- 3) Repeat Step 1 until all the "Members" have been added (you may use the "control" or "shift" button on your keyboard to add multiple names at once)
- 4) Click "Save Group"

Then whenever you decide to invoice the group, you can simply pick the group, and the names will populate



#### The Steps: Deleting a Non-renewing Member from a Billing Group

- 1) Select "Customer>Create Batch Invoices" from the menu bar
- 2) Select the appropriate billing group from the drop down menu in the "Billing Group" field
- 3) Select appropriate member from the "Customers in This Group" on the right side of the window and Click "<Remove"
- 4) Check to make sure the Customer's Name does not appear in the "Customers in This Group" Column
- 5) Repeat steps 3 through 4 until all appropriate members have been removed from the billing group.
- 6) Click "Save Group"
- 7) Click "Next" if you wish to Invoice your billing group, OR click "Cancel" if you will be invoicing at a later date